Inabata & Co., Ltd TSE Prime Market (8098) Fact Sheet
IR Website: https://www.inabata.co.jp/english/investor/

Updated on June 15, 2026

Profile

Inabata & Co., Ltd. is a specialized trading company operating in four business segments led by Information & Electronics and Plastics, followed by Chemicals, and Life Industry. Inabata operates at 70 locations across 19 countries outside Japan. Overseas sales ratio exceeds 50%. Inabata is capable of responding to diverse and global needs of its clients, utilizing its highly specialized expertise in each business segment, offering a comprehensive service ranging from planning, logistics, and manufacturing/processing.
Inabata operates multiple manufacturing/processing bases mainly in Asia. Close collaboration with clients gives Inabata access to the latest information on product developments and marketing trends. This is what makes Inabata's strategy to expand its trading business unique.

Financial indicators (FY03/26)

ROE	Net D/E ratio	FY03/27 Dividend yield*	Market capitalization*
9.3%	**0.06x**	**3.7%**	**¥206,530 million**

* Based on ¥3,845 (June 12, 2026 close).

Inabata's Strengths

➤ History, customer base, and human capital

・ **History and customer base**: Founded in 1890. Over 130+ years of history, we have built a solid customer base consisting of about 10,000 companies.

・ **Customer-centric sales approach**: As a trading company specializing in chemical products, we possess a high level of expertise and a global information network, enabling us to promptly and meticulously respond to customers' global expansion needs.

・ **Value-added services**: We have differentiated ourselves from competitors by providing value-added services, including small-lot production of multiple products and vendor managed inventory functions.

➤ Robust business foundation in Asia

・Of our 70 business locations across 19 countries globally, 60 are in 12 Asian countries, excluding Japan, and we have allocated about 2,800 personnel, equivalent to 60% of the consolidated workforce, to these locations.

・ **Southeast Asia**: Expanded the Plastics business, with the compound business, which boasts industry-leading production capacity, as the driving force of differentiation.

・ **Northeast Asia**: Grew the Information & Electronics business, by steadily expanding the customer base and product lines handled, centered primarily on flat panel display-related, semiconductor-related, and battery-related materials.

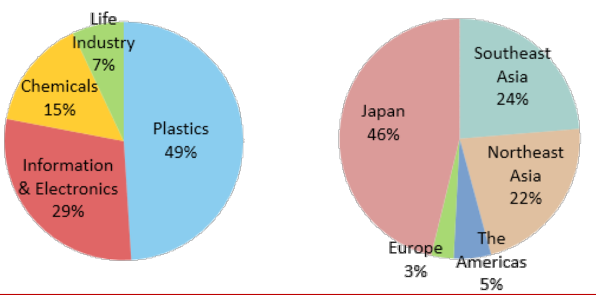
Investment Highlights

➤ Operating profit hit record highs for six consecutive years

In FY03/26, net sales and operating profit declined in Information & Electronics, while sales grew in all other segments. In Chemicals, sales of automobile component materials, paint, ink and adhesive-related products increased. In Life Industry, profit increased significantly owing to improved earnings from food-related businesses for the US market.

For FY03/27, the final year of the plan, we expect net sales of ¥890.0 billion and operating profit of ¥27.5 billion.

Year Ended March 2026



Mid-Term Management Plan "New Challenge 2026"

➤ We are promoting New Challenge 2026 (NC2026), a three-year mid-term management plan representing the third phase of efforts toward achieving net sales of over ¥1 trillion, as outlined in the long-term vision IK Vision 2030.

➤ Leveraging our sound financial foundation, we intend to accelerate growth through aggressive investment. We intend to allocate management resources mainly to semiconductor-related , automobile-related (NEVs and batteries), and food-related fields.

➤ M&A projects, i.e., acquired companies executed under NC2026, are steadily contributing to earnings. We will work to generate synergies with them as soon as possible.
Contributions from three acquired companies (single year):
Net sales ¥27.0 billion, operating profit ¥1.9 billion

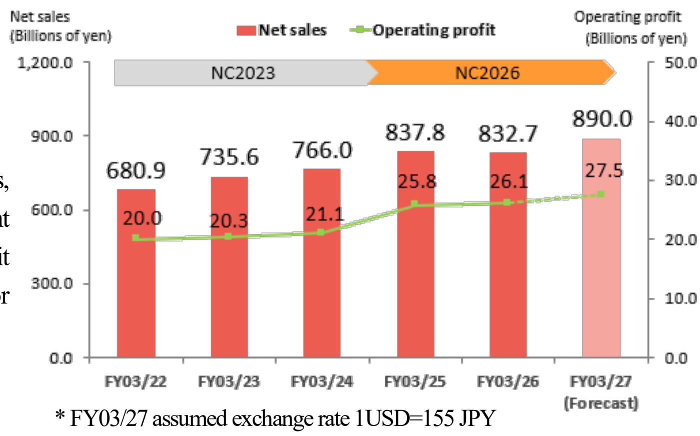
Basic Policy on Shareholder Return

➤ Partially amended effective from the fiscal year ending March 2027

In addition to progressive dividends and the total return ratio, the Company will introduce dividend on equity (DOE) to clarify its policy of appropriately distributing the results of profit growth in consideration of the level of shareholders' equity. (Underlined portion indicates the amendment)

1. The guideline for the total amount of dividends is DOE of 4 to 4.5%.
2. Progressive dividends
3. In principle, the total return ratio for each fiscal year is at least 50% .

Dividend Per Share
FY03/26 (actual) Annual dividend ¥128 : interim ¥63, year-end ¥65
FY03/27 (forecast) Annual dividend ¥143 : interim ¥70, year-end ¥73
＊DOE (%) = Total annual dividends ÷ Shareholders' equity ×100



* FY03/27 assumed exchange rate 1USD=155 JPY

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