
IR Briefing for Q3 Fiscal Year ending March 2025

February 2025
Inabata & Co., Ltd.

- Net sales, Op. profit and ordinary profit reached record highs.

Net sales: **¥635.1 billion** **+10.8% YoY**

Net sales increased, driven by strong performance in Japan and Southeast Asia, as well as the impact of weaker yen.

Operating profit: **¥20.3 billion** **+25.0% YoY**

Operating profit expanded due to growth in net sales and an increase in our operating profit margin.

Ordinary profit: **¥20.8 billion** **+27.0% YoY**

Ordinary profit increased, largely backed by the growth in operating profit.

Profit attributable to owners of parent: **¥17.4 billion** **+4.7% YoY**

Despite the absence of gain on negative goodwill recorded in the previous fiscal year, profit rose, owing to higher ordinary profit.

Consolidated Results Review—Q3 FY03/2025

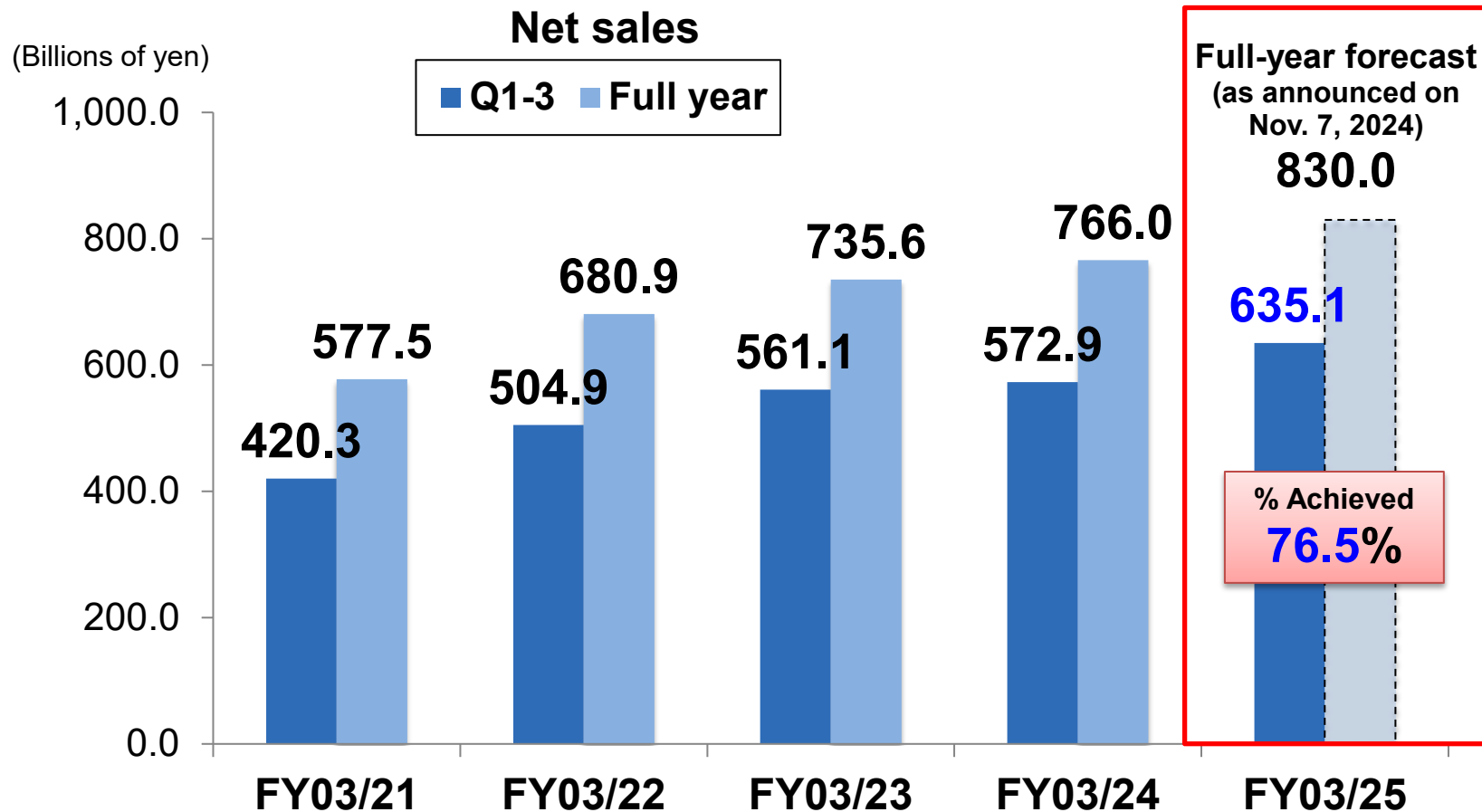


- Expect net sales, operating profit, and ordinary profit to hit record-highs

(Billions of yen)

	Q3 FY03/24	Q3 FY03/25 (A)	YoY change		Revised forecast announced November 7, 2024 (B)	Achievement rate (A)/(B)
			Amount	%		
Net sales	572.9	635.1	+62.1	+10.8%	830.0	76.5%
Operating profit	16.3	20.3	+4.0	+25.0%	24.0	85.0%
Ordinary profit	16.4	20.8	+4.4	+27.0%	24.0	86.8%
Profit attributable to owners of parent	16.6	17.4	+0.7	+4.7%	20.0	87.3%
Exchange rate (USD/JPY)	143.33	152.64	+9.31		145.00	

Trend in Net Sales

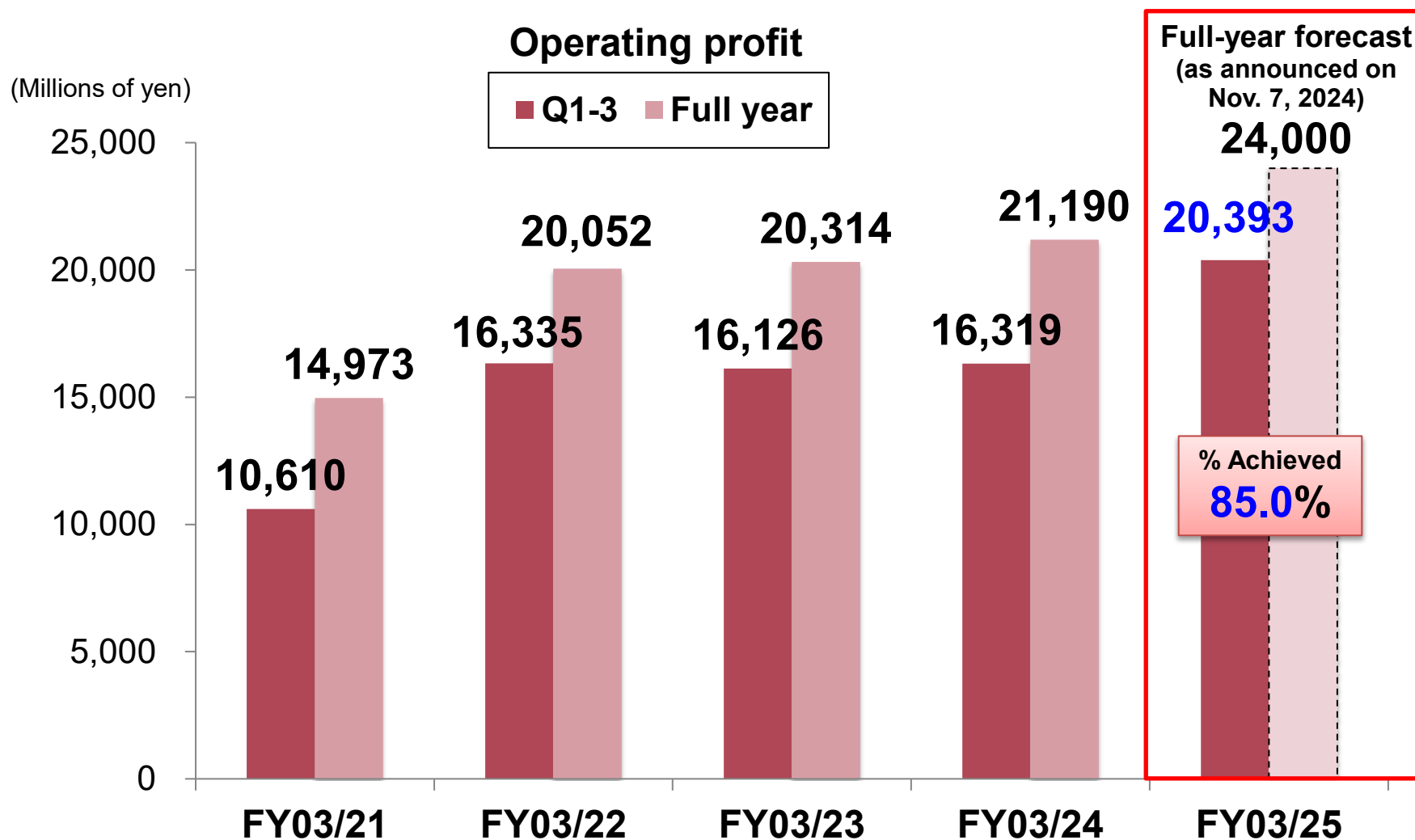


(Reference)		FY03/21	FY03/22	FY03/23	FY03/24	FY03/25
Exchange rate: USD/JPY	Q1-3	106.11	111.14	136.49	143.33	152.64
	Full year	106.10	112.39	135.50	144.59	145.00*

Note: Inabata has adopted Accounting Standard for Revenue Recognition (ASBJ Statement No. 29) effective from Q1 FY03/22.

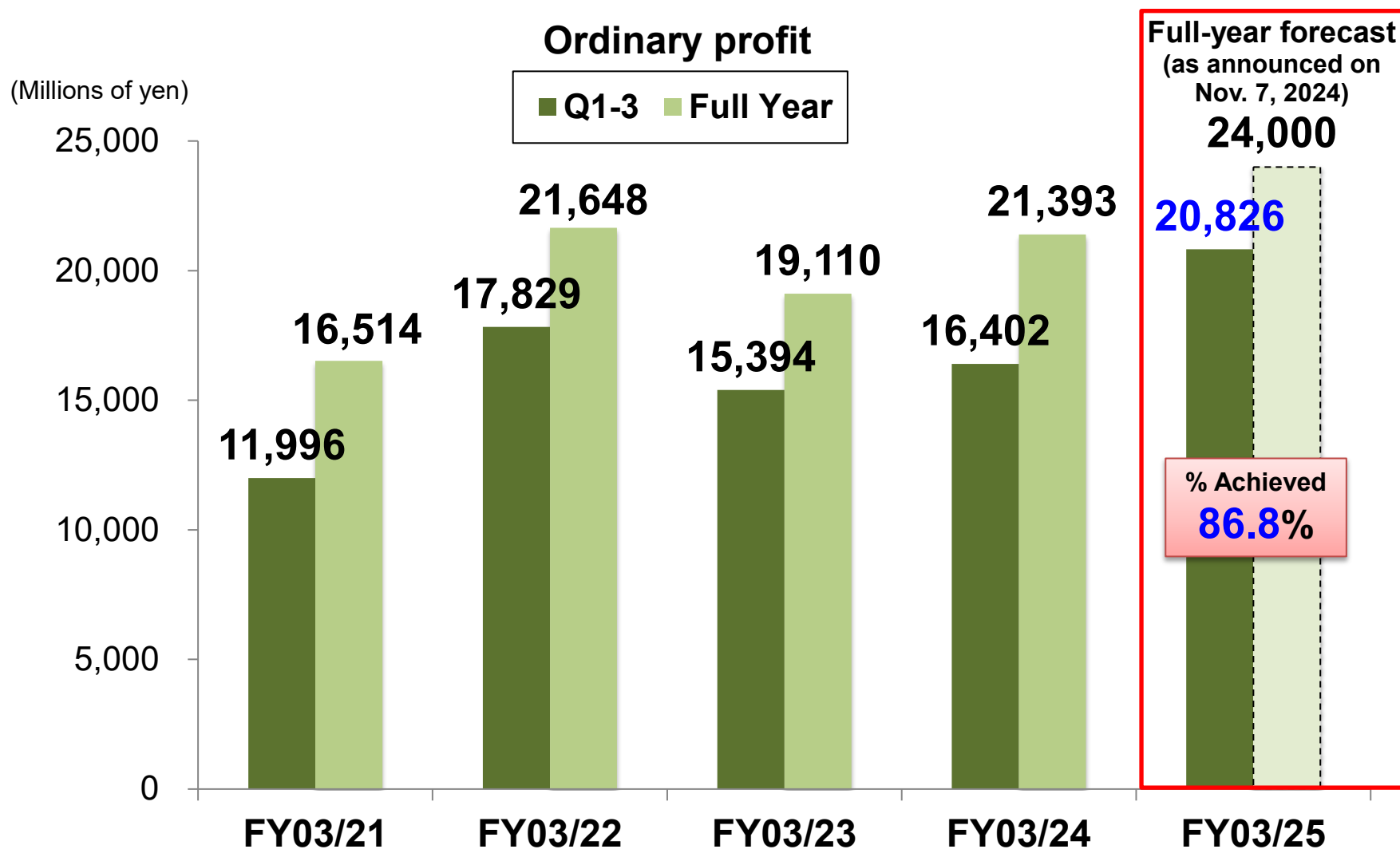
* Estimate at time of release

Trend in Operating Profit

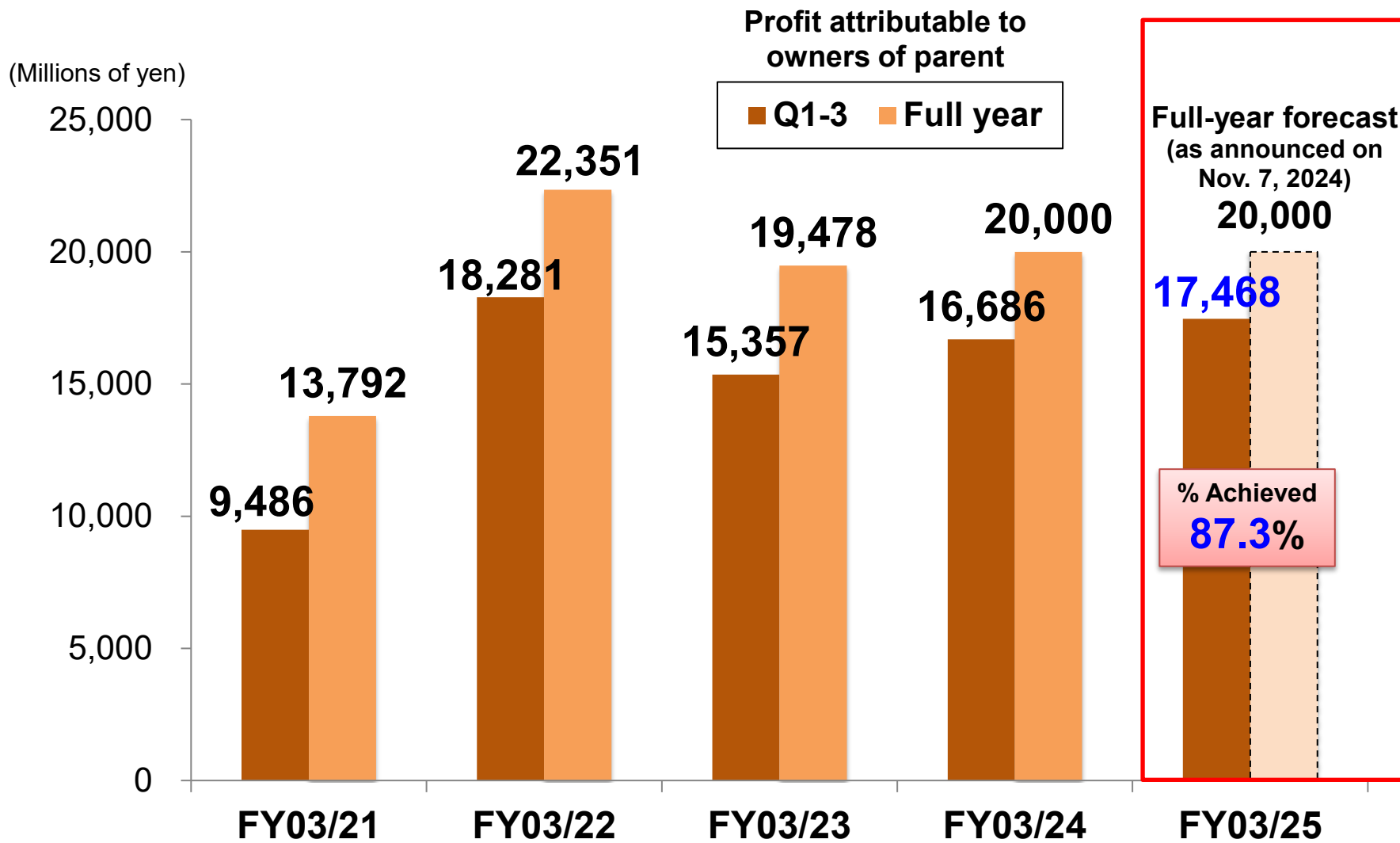


Notes: Recorded ¥0.75 billion in reversal of allowance for doubtful accounts at a European subsidiary in FY03/21

Trend in Ordinary Profit



Trend in Profit Attributable to Owners of Parent



Notes: 1. Recording of gain on sales of investment securities: ¥2.98 billion in FY03/21, ¥8.97 billion in FY03/22, ¥8.66 billion in FY03/23, ¥3.76 billion in FY03/24
¥1.49 billion in Q3 FY03/21, ¥7.13 billion in Q3 FY03/22, ¥6.42 billion in Q3 FY03/23, ¥3.71 billion in Q3 FY03/24, ¥3.61 billion in Q3 FY03/25
2. Recording of gain on negative goodwill: ¥3.41 billion in Q1 FY03/24 (and full-year FY03/24)

Balance Sheet



- Issued the 2nd, 3rd, and 4th series of unsecured bonds.
- Cash and deposits, notes and accounts receivable - trade, and notes and accounts payable - trade increased, due mainly to newly consolidated subsidiaries and the impact of weaker yen.

(Billions of yen)

Assets	End-FY03/24	End-Dec 2024	Change
Cash and deposits	51.3	63.4	+12.1
Notes receivable - trade	31.1	33.8	+2.6
Accounts receivable-trade	175.2	188.4	+13.1
Inventories	85.0	88.3	+3.3
Other current assets	11.1	10.0	-1.0
Property, plant and equipment	18.6	20.3	+1.6
Intangible assets	3.8	9.4	+5.6
Investment securities	34.8	35.7	+0.9
Other fixed assets	15.9	16.0	+0.0
Total assets	427.3	465.8	+38.5

Current ratio	187.1%	204.9%
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Liabilities and net assets	End-FY03/24	End-Dec 2024	Change
Notes and accounts payable - trade	127.7	133.5	+5.8
Short-term loans payable	42.9	34.9	-7.9
Other current liabilities	18.5	18.9	+0.3
Bonds payable	7.5	25.0	+17.5
Long-term loans payable	12.3	19.3	+6.9
Other non-current liabilities	11.4	11.6	+0.2
Shareholders' equity	160.3	167.0	+6.6
Accumulated other comprehensive income	39.8	46.9	+7.0
Non-controlling interests	6.5	8.3	+1.7
Total liabilities and net assets	427.3	465.8	+38.5

Equity ratio	46.8%	45.9%
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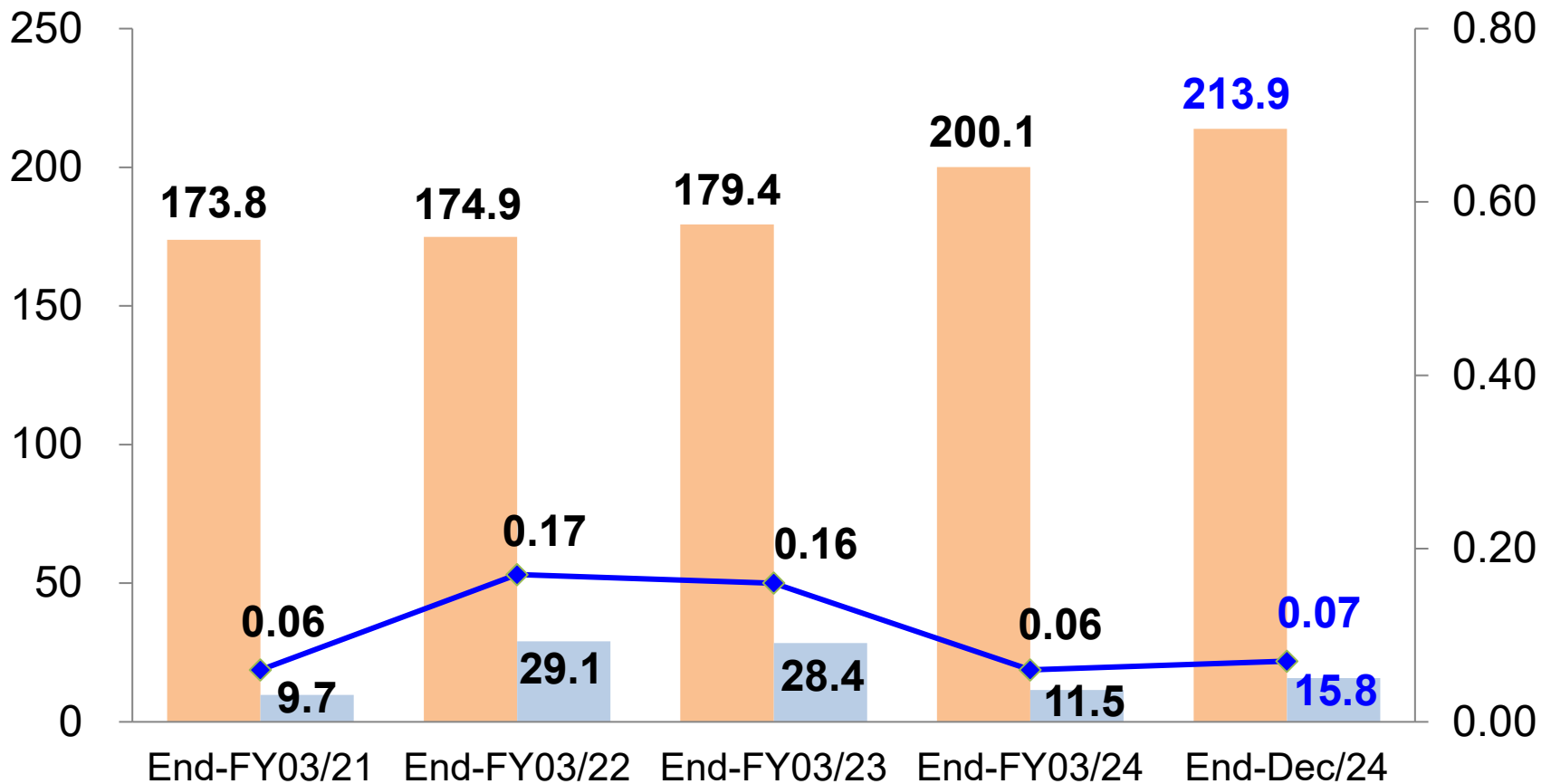
Equity Capital, Net Interest-Bearing Debt, Net Debt/Equity Ratio



Equity capital Net interest-bearing debt Net debt/equity ratio

(Billions of yen)

(Times)



Notes: Equity capital = net assets – stock acquisition rights – non-controlling interests

Net debt/equity ratio = (short-term loans payable + long-term loans payable + bonds payable – cash and deposits) / equity capital

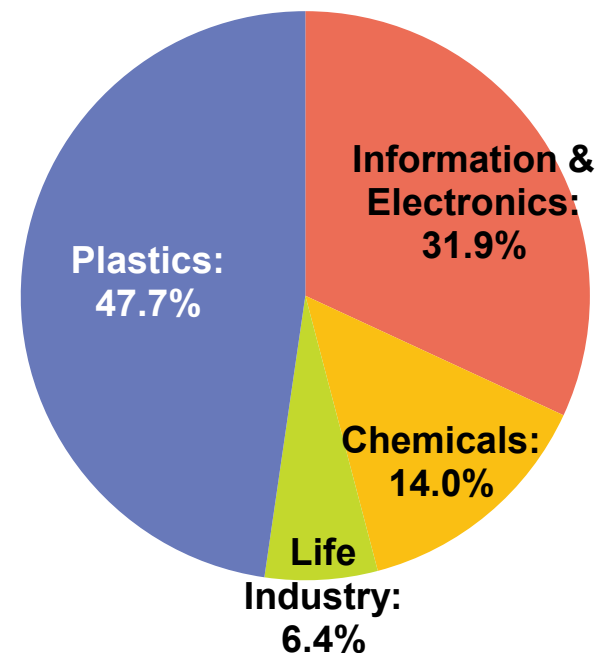
Net Sales by Business Segment

- In Information & Electronics, net sales increased backed by a recovery in sales of FPD-related and printer-related products.
- In Plastics, sales for all applications held firm, including a recovery in demand for office automation equipment. The weak yen and newly consolidated subsidiaries in the compounding business also contributed to sales growth.

Net Sales

(Billions of yen)

	Q3 FY03/24	Q3 FY03/25	YoY change
Information & Electronics	177.8	202.5	+13.9%
Chemicals	84.5	89.0	+5.3%
Life Industry	39.6	40.7	+2.9%
Plastics	270.8	302.6	+11.7%
Other	0.1	0.1	+0.1%
Total	572.9	635.1	+10.8%



Net Sales Breakdown by Segment and Region

(Billions of yen)

	Information & Electronics	Chemicals	Life Industry	Plastics	Other	Total
Japan	76.2	65.7	30.6	114.3	-	287.0
Southeast Asia	13.1	10.8	0.1	127.2	-	151.4
Northeast Asia	87.3	4.0	2.2	46.7	-	140.3
Americas	17.4	4.3	5.6	13.1	-	40.5
Europe	8.3	4.0	2.0	1.1	-	15.5
Revenue arising from contracts with customers	202.5	89.0	40.7	302.6	-	634.9
Other revenue	-	-	-	-	0.1	0.1
Sales to external customers	202.5	89.0	40.7	302.6	0.1	635.1

Note: Revenue arising from contracts with customers are recorded based on the location of corresponding sales offices, categorized by country or region.

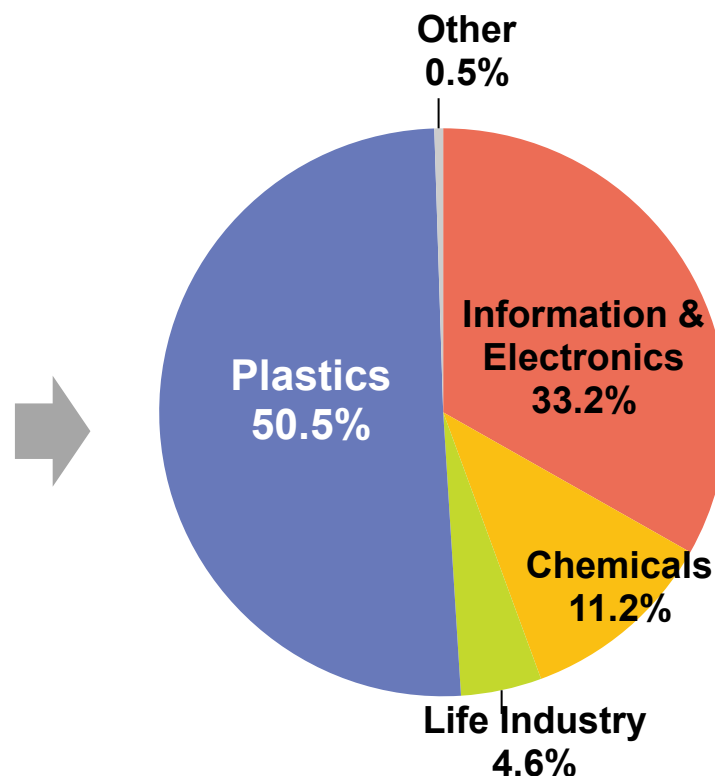
Operating Profit by Business Segment

- In Information & Electronics, profit increased due to a recovery in sales of FPD-related and printer-related products and strong sales of high-margin products.
- In Plastics, operating profit grew owing to a recovery in office automation-related demand, robust sales of automobile-related products globally, and contributions from newly consolidated subsidiaries in the compounding business.

Operating profit

(Millions of yen)

	Q3 FY03/24	Q3 FY03/25	YoY change
Information & Electronics	5,213	6,765	+29.8%
Chemicals	2,130	2,283	+7.2%
Life Industry	1,098	939	-14.5%
Plastics	7,773	10,302	+32.5%
Other	103	102	-0.8%
Total	16,319	20,393	+25.0%



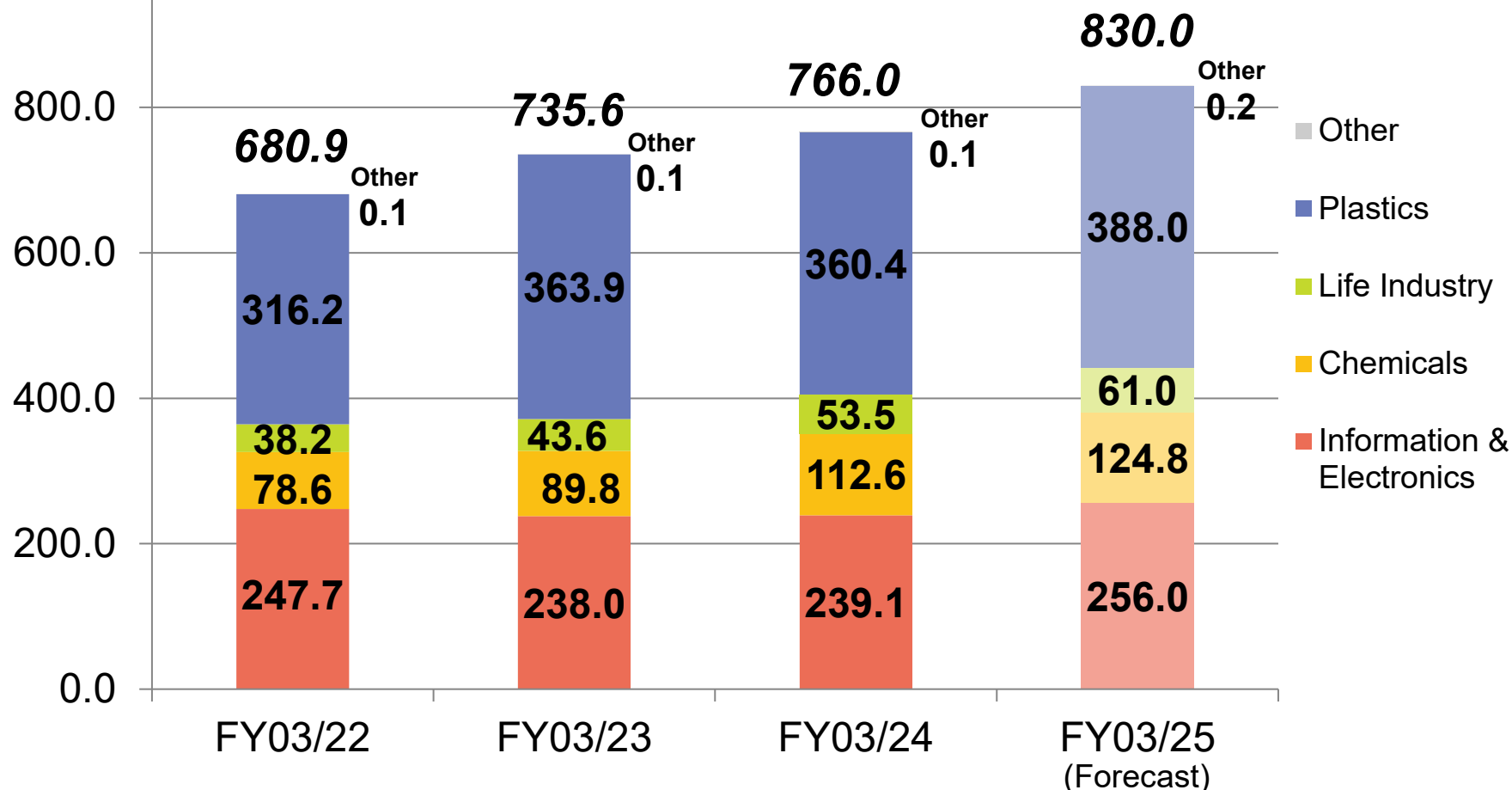
Net Sales by Business Segment (Full Year)



✓ No change has been made to the initial FY03/25 forecast by segment.

(Billions of yen)

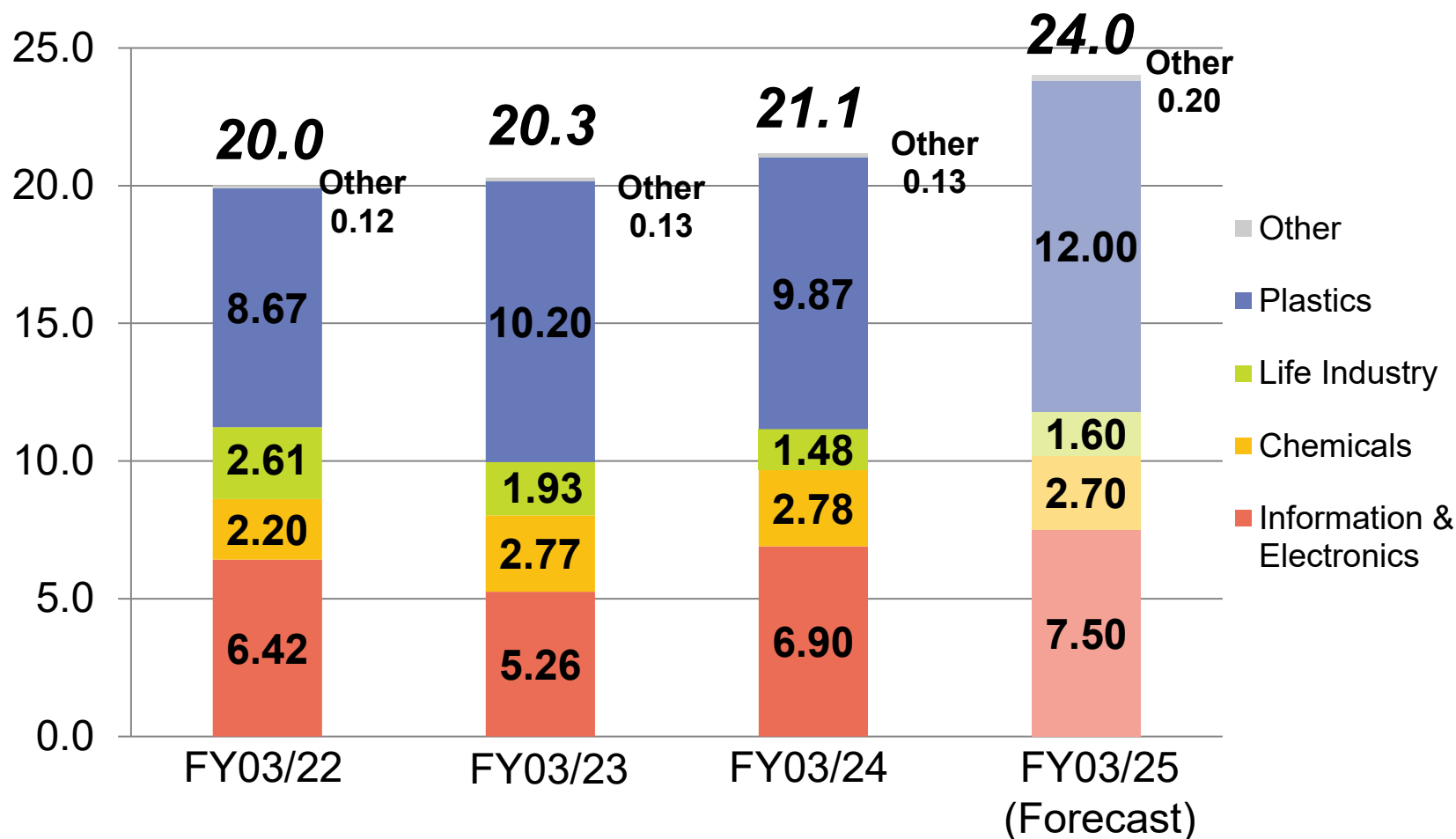
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Operating Profit by Business Segment (Full Year)

✓ Initial individual segment forecasts for FY03/25 have been revised.

(Billions of yen)



Note: On November 7, 2025, the company raised its FY03/25 operating profit forecast from ¥22.5 billion (announced May 9, 2024) to ¥24.0 billion.
 Previous forecasts: Information & Electronics ¥6.55 billion, Chemicals ¥2.85 billion, Life Industry ¥2.20 billion,
 Plastics ¥10.80 billion, Other ¥0.10 billion

During NC2026

■ Progressive dividends

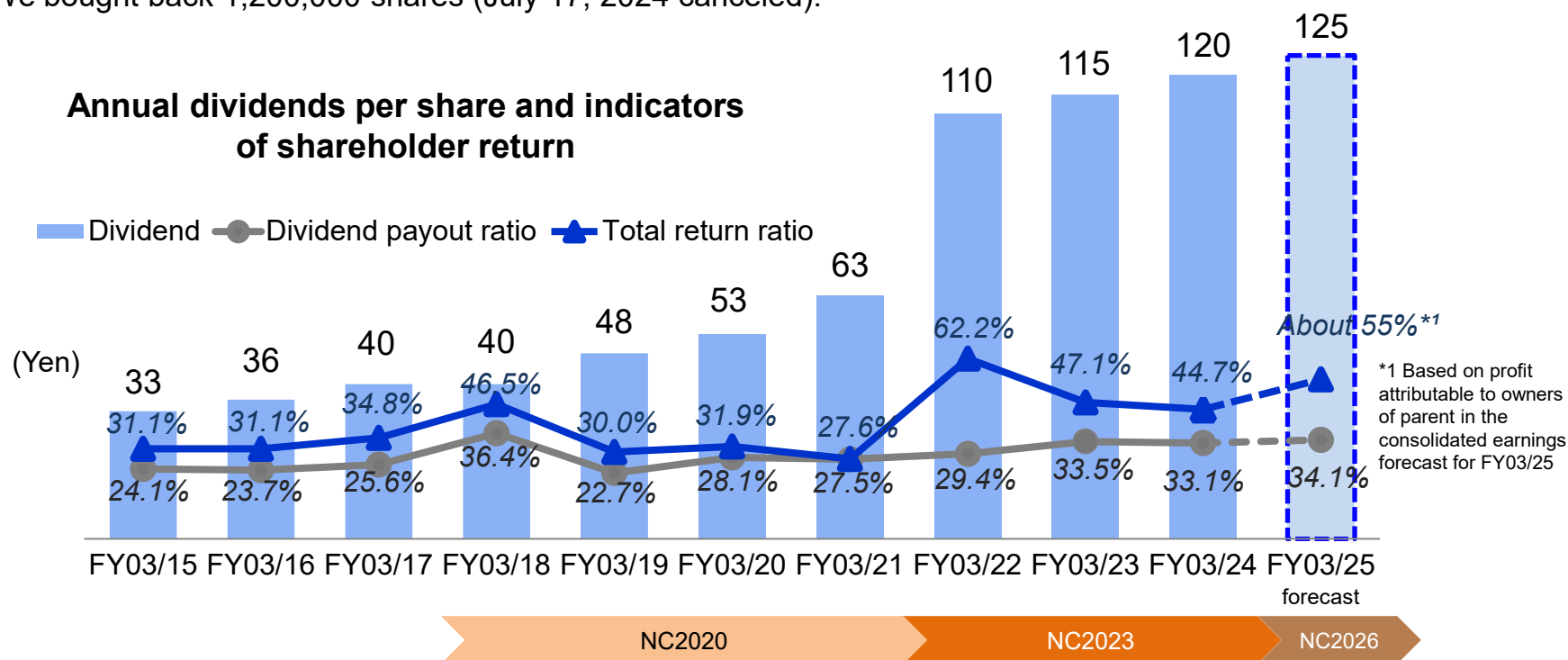
We will ensure that dividend per share does not decline year on year by continually increasing our dividends.

■ Target total return ratio of around 50%

Shareholder Return



- For FY03/25, we plan to pay an annual dividend of ¥125 per share. (interim: ¥60 (actual), year-end: ¥65 (forecast))
- We bought back 1,200,000 shares (July 17, 2024 canceled).



Treasury shares	FY03/15	FY03/16	FY03/17	FY03/18	FY03/19	FY03/20	FY03/21	FY03/22	FY03/23	FY03/24	FY03/25*2	
Acquisition amount	604	707	891	679	936	425	-	7,499	2,635	2,229	4,079	(Millions of yen)
No. of shares Acquired	600	600	600	400	600	300	-	3,085	1,035	765	1,200	(Thousands of shares)
No. of shares cancelled	1,660	-	-	-	-	-	-	2,700	3,685	1,200	1,200	(Thousands of shares)

*2 Amounts current as of December 31, 2024.

Consolidated Subsidiaries

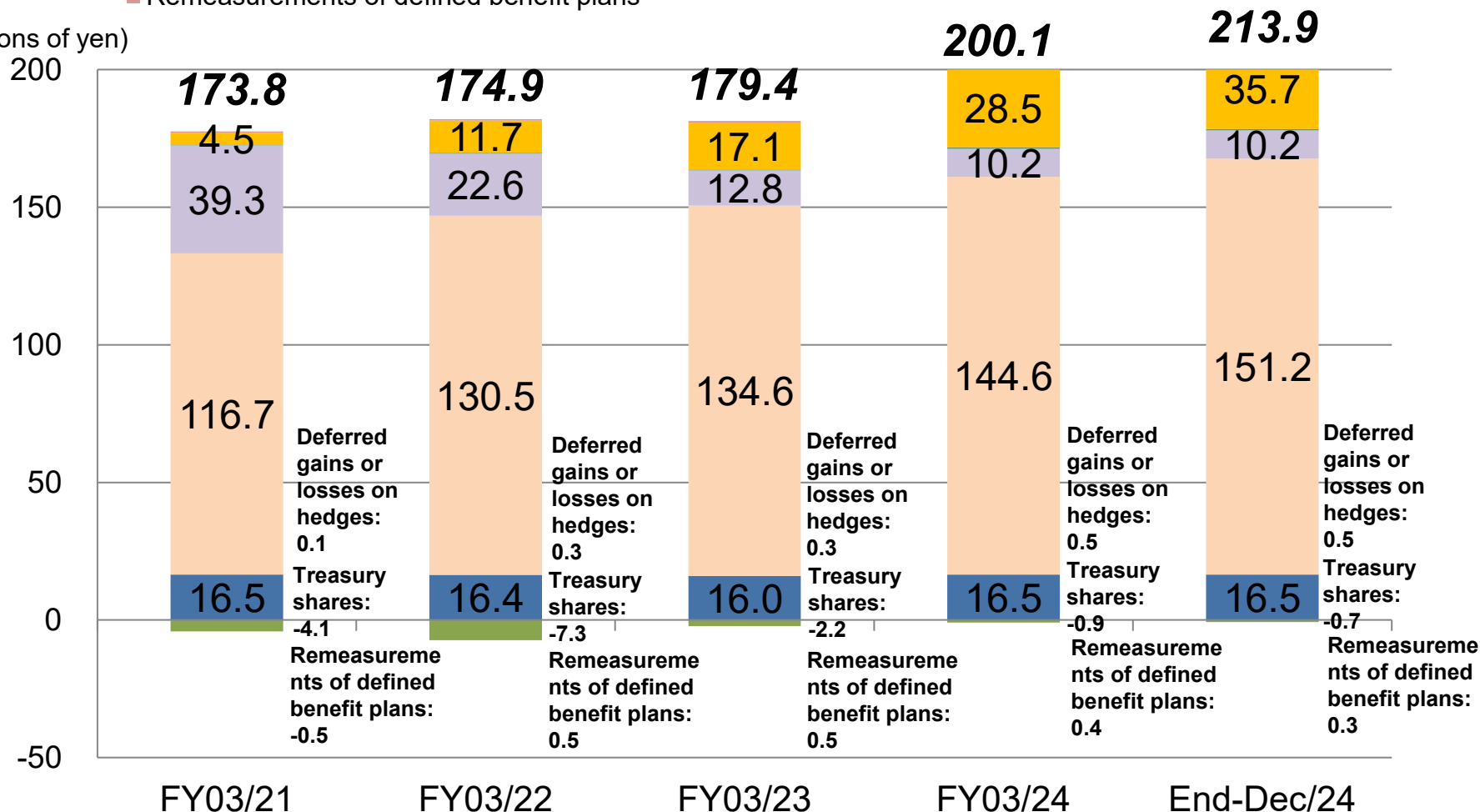
	Number of companies		
	Japan	Overseas	Total
Consolidated subsidiaries	12	38	50
(Of which, manufacturers and processing companies)	(7)	(18)	(25)
Equity-method affiliates	2	1	3
(Of which, manufacturers and processing companies)	(1)	(1)	(2)
Total	14	39	53
(Of which, manufacturers and processing companies)	(8)	(19)	(27)

Note: In Q1 FY03/25, Novacel Co., Ltd., Novacel Singapore (Pte.) Ltd., Novacel (Thailand) Co., Ltd. and Novacel (Hong Kong) Ltd. were made consolidated subsidiaries.

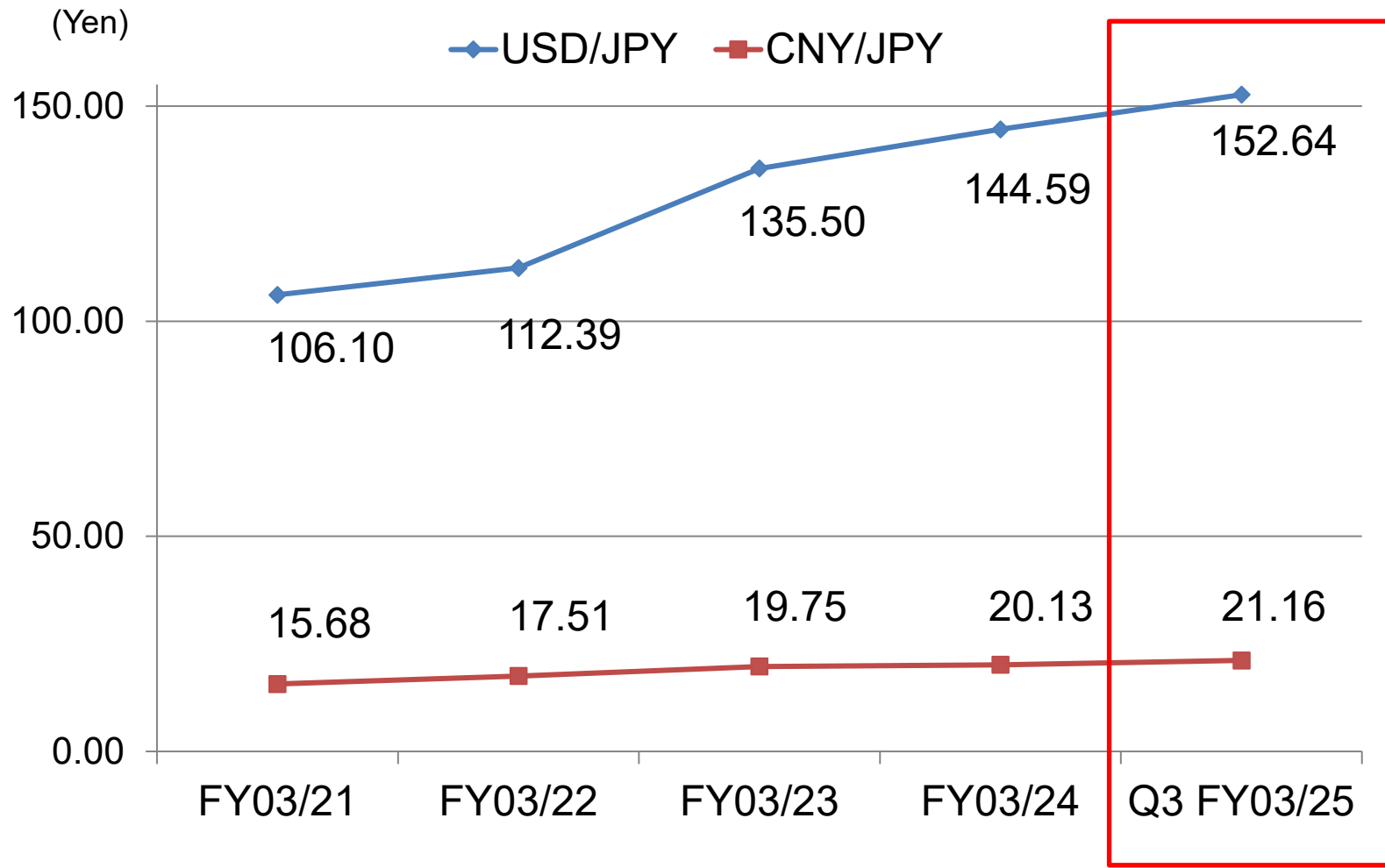
(Reference) Equity Capital

- Capital stock and capital surplus
- Treasury shares
- Deferred gains or losses on hedges
- Remeasurements of defined benefit plans
- Retained earnings
- Valuation difference on available-for-sale securities
- Foreign currency translation adjustment

(Billions of yen)



(Reference) Trends in average foreign exchange rates



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◆Cautionary note regarding future estimates

The data and future predictions contained in this document are based on information available and judgments applicable at the time of the document's release. The data and future forecasts contained herein may include elements that are subject to change, and this document and its contents are no guarantee of future performance.

◆Presentation of numbers

Yen figures presented in these materials have been rounded off below the unit indicated. Consequently, individual figures may not sum to the total amounts indicated.