

# IR Briefing for the Fiscal Year Ended March 31, 2019 (FY03/19)

Progress During Year 2 of *NC2020*,  
Our Medium-Term Management Plan

Inabata & Co., Ltd.

Katsutaro Inabata, President and Representative Director

June 4, 2019

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## About Inabata:

### 1. **Founded in 1890**

The Company was founded in Kyoto in 1890 as an importer of dyestuffs. The business was later expanded with a focus on chemicals.



Inabata Dye Shop (Nishijin, Kyoto)

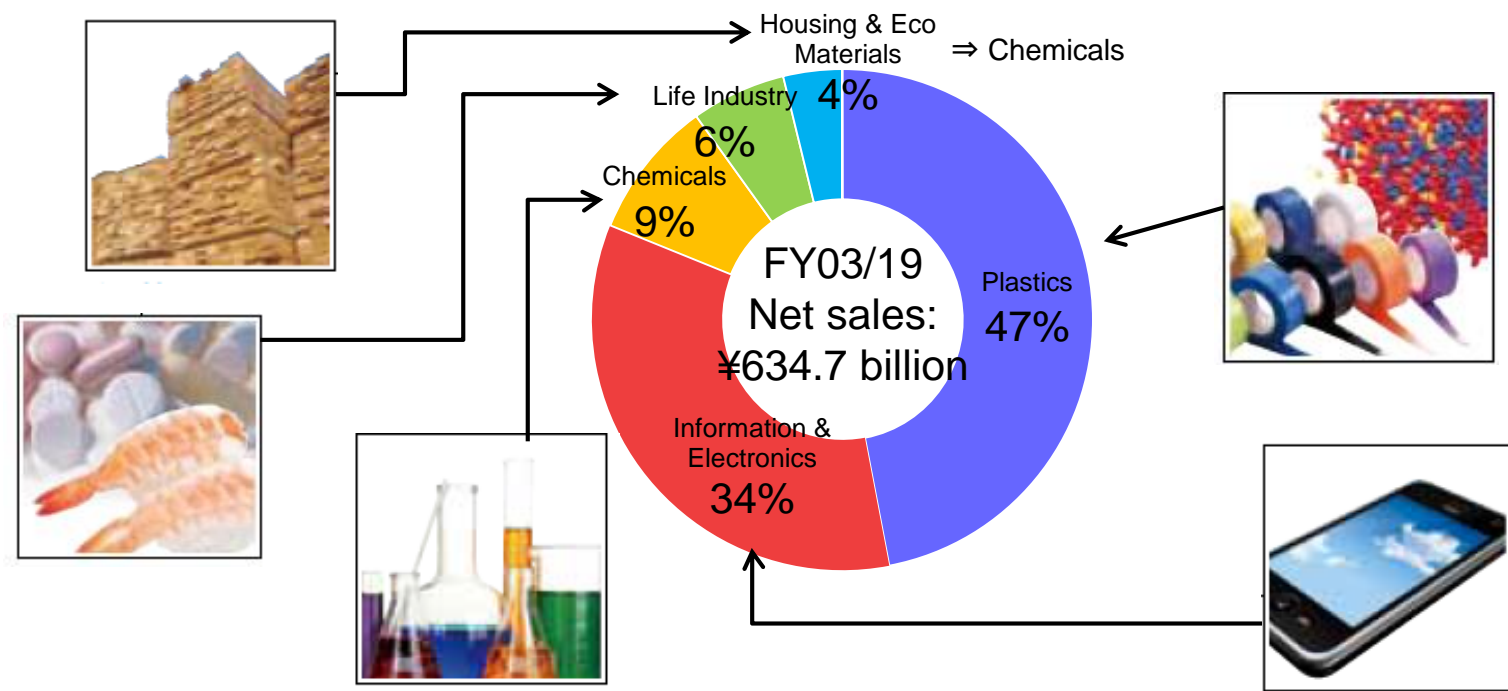
### 2. **A globally expanding, multifaceted trading company**

The company operates at 60 locations across 17 countries. Business functions include market development, manufacturing and processing, logistics, and finance. Our plans and proposals are based on specialized expertise and knowledge of products and markets.



## 3. Four business segments

We operate in four segments: Information & Electronics, Chemicals, Life Industry, and Plastics. The Housing & Eco Materials segment was combined with the Chemicals segment in April 2019.



- *New Challenge 2020 (NC2020),*  
Our Medium-Term Management Plan

*NC2020*, a four-year medium-term management plan ending in FY03/21

Quantitative targets	FY03/21
Net sales	¥730.0 billion
Operating profit	¥15.5 billion
Ordinary profit	¥16.0 billion
Profit attributable to owners of parent	¥12.0 billion
Net D/E ratio	0.4x or less
Assumed exchange rate	USD1 = JPY110

**1** Further expansion and deeper involvement in overseas businesses

**2** Focus on markets with growth potential and sectors that have yet to be developed

- Continue to focus on the automotive, life science and medical, and environment and energy sectors
- Launch new initiatives in the food business, including agriculture

**3** Further enhancement of information infrastructure essential for global management

- Prioritize infrastructure that is best for the entire Group
- Enhance and standardize overseas business management

**4** More proactive investment to expand the trading business

- Make minority investments, primarily to expand the trading business
- Consider majority investments, but with limited risk and scale

**5** Continual review of assets and enhancement of financial standing

**6** Establishment of global human resource management

- Progress in Year 2 of *NC2020*



# Overview of Year 2 of *NC2020* (FY03/19)

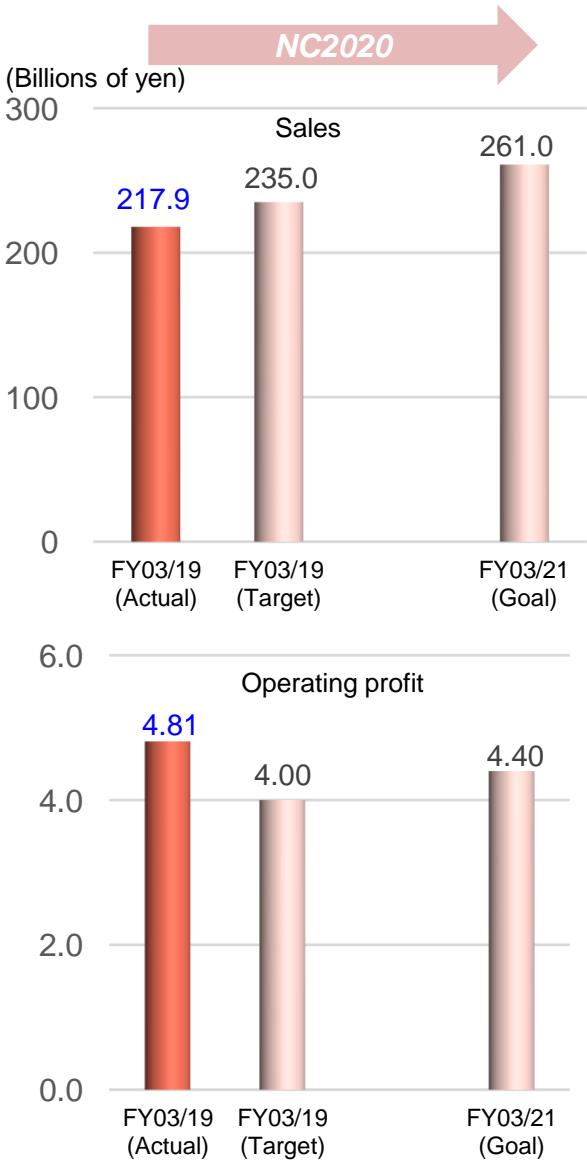


- All profit figures met Year 2 targets.
- In two key segments (Information & Electronics and Plastics), operating profit levels met final-year *NC2020* targets two years early.
- Net sales were below target, mainly due to a revision of European business and the decision to forego low-profit transactions.

(Billions of yen)

	FY03/18 actual	FY03/19 actual (A)	<i>NC2020</i> target for FY03/19 (B)	Difference (A) – (B)	% achievement (A)/(B)
Net sales	621.1	634.7	660.0	-25.2	96.2%
Operating profit	5.9	14.0	13.5	+0.5	103.9%
Ordinary profit	6.3	14.3	14.0	+0.3	102.2%
Profit attributable to owners of parent	6.7	12.8	10.5	+2.3	122.8%
Equity ratio	40.1%	44.5%	–	–	–
Exchange rate	USD1=JPY110.85	USD1=JPY110.92	USD1=JPY110.00		

# NC2020 Progress by Segment: (1) Information & Electronics



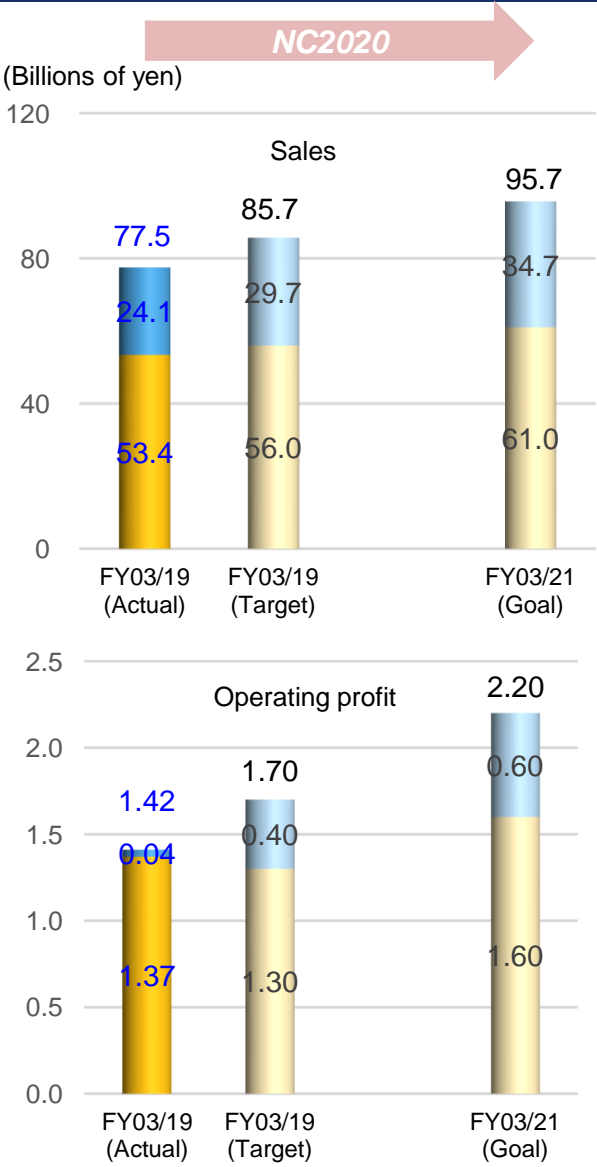
(Billions of yen)	FY03/19 actual (A)	NC2020 target for FY03/19 (B)	% achievement in Year 2 (A)/(B)	FY03/21 goal
Sales	217.9	235.0	92.7%	261.0
Operating profit	4.81	4.00	120.5%	4.40

Main reasons for differences between actual and target figures	
Operating profit	<p><b>Achieved final-year target (¥4.4 billion) two years ahead of time</b></p> <ul style="list-style-type: none"> <li>Increased sales of polarizing films in China (+)</li> <li>Favorable sales of polarizing film materials (+)</li> <li>Increase in sales of new products and materials related to office automation (OA) (+)</li> </ul>
Sales	<ul style="list-style-type: none"> <li>Expansion of liquid crystal business (+)</li> <li>Discontinuation of solar cell transactions at a European subsidiary (-)</li> <li>Decision to forego low-profit transactions related to OA (-)</li> </ul>

Profit drivers	Growth drivers
<ul style="list-style-type: none"> <li>Parts and materials for liquid crystal displays</li> <li>Parts and materials for photocopiers and printers</li> </ul>	<ul style="list-style-type: none"> <li>Business related to lithium-ion batteries</li> <li>Development of business involving the storing, releasing, and saving of energy, in addition to energy generation</li> </ul>

# NC2020 Progress by Segment: (2) Chemicals

(Including the Former Housing & Eco Materials)



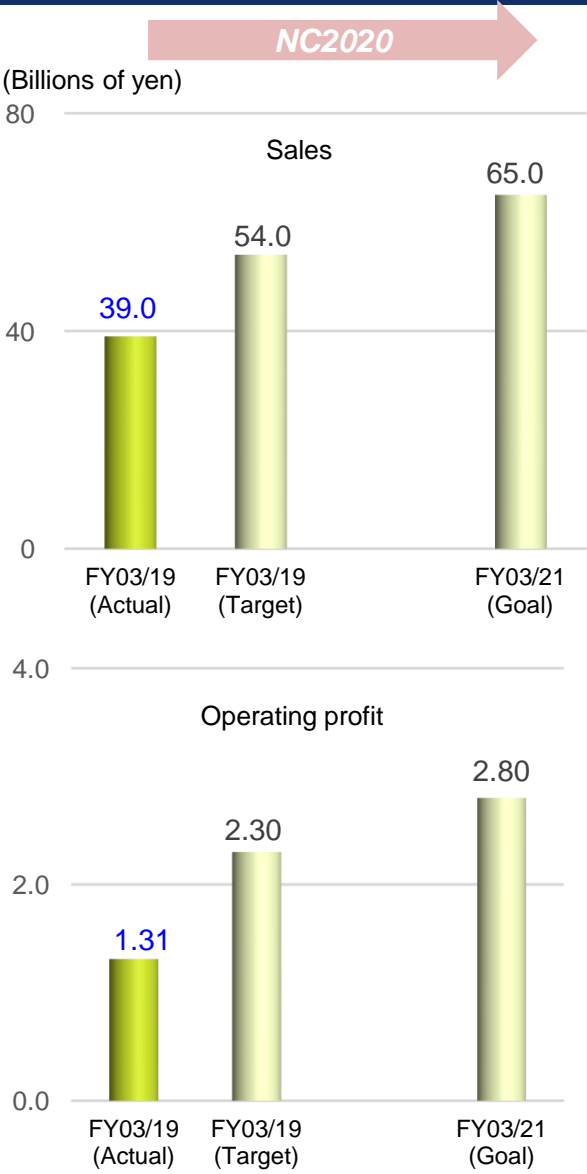
(Billions of yen)	FY03/19 actual (A)	NC2020 target for FY03/19 (B)	% achievement in Year 2 (A)/(B)	FY03/21 goal
Sales	77.5	85.7	90.5%	95.7
Operating profit	1.42	1.70	83.8%	2.20

Main reasons for differences between actual and target figures	
Operating profit	<p><b>Former Chemicals segment exceeded target for FY03/19 (¥1.3 billion)</b></p> <ul style="list-style-type: none"> <li>Favorable sales of paints, inks, and paper-related materials (+)</li> <li>Sluggish sales and higher expenses (former Housing &amp; Eco Materials)(-)</li> </ul>
Sales	<ul style="list-style-type: none"> <li>Review of transactions at a European subsidiary (former Chemicals)(-)</li> <li>Lack of growth in sales overseas and of housing construction materials (former Housing &amp; Eco Materials)(-)</li> </ul>

Note: In FY03/20, the Housing & Eco Materials segment was combined with the Chemicals segment.

Profit drivers	Growth drivers
<ul style="list-style-type: none"> <li>Materials for automotive parts</li> <li>Coatings (paints and inks)</li> <li>Materials for large housing and housing equipment manufacturers</li> </ul>	<ul style="list-style-type: none"> <li>Heat-dissipating parts (Sekisui Polymatech Co., Ltd.)</li> <li>New chemical products</li> <li>Non-housing business (urethane materials, chips, others)</li> </ul>

# NC2020 Progress by Segment: (3) Life Industry

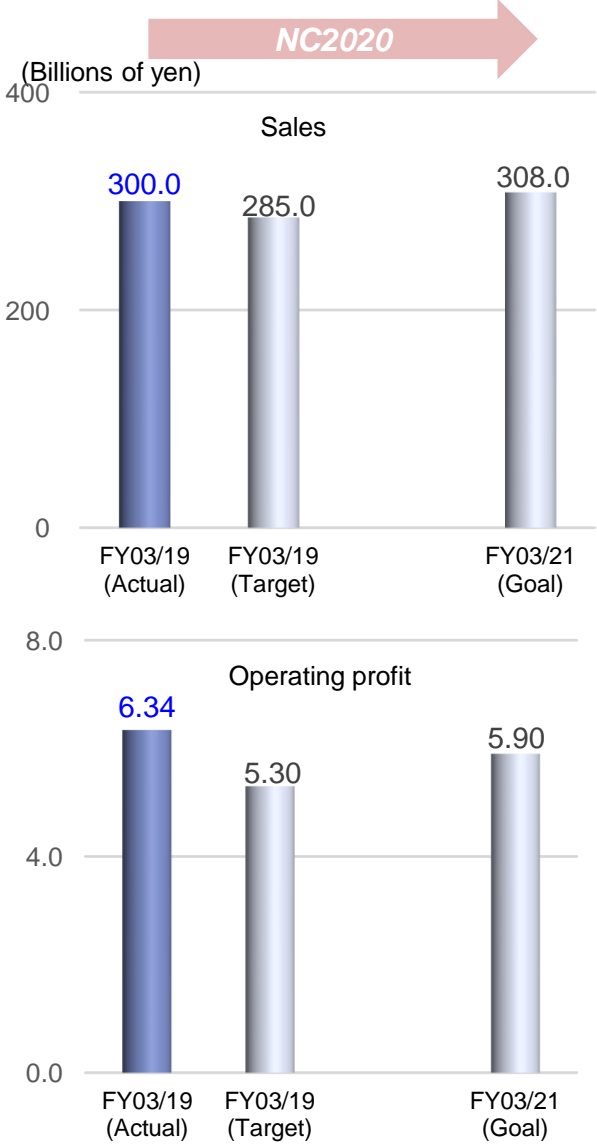


(Billions of yen)	FY03/19 actual (A)	NC2020 target for FY03/19 (B)	% achievement in Year 2 (A)/(B)	FY03/21 goal
Sales	39.0	54.0	72.3%	65.0
Operating profit	1.31	2.30	57.0%	2.80

Main reasons for differences between actual and target figures	
Operating profit	<ul style="list-style-type: none"> <li>Sluggish sales of highly profitable pharmaceutical ingredients (-)</li> <li>Upfront expenses for new food-related business (-)</li> </ul>
Sales	<ul style="list-style-type: none"> <li>Suspension of planned food business at a European subsidiary (-)</li> <li>Delays in new food-related business (-)</li> </ul>

Profit drivers	Growth drivers
<ul style="list-style-type: none"> <li>Pharmaceutical ingredients (new drugs)</li> <li>Materials for home products</li> </ul>	<ul style="list-style-type: none"> <li>Areas of advanced medicine, such as regenerative medicine</li> <li>Agricultural products, particularly blueberries</li> <li>Develop new business models (agriculture and food processing)</li> </ul>

# NC2020 Progress by Segment: (4) Plastics



(Billions of yen)	FY03/19 actual (A)	NC2020 target for FY03/19 (B)	% achievement in Year 2 (A)/(B)	FY03/21 goal
Sales	300.0	285.0	105.3%	308.0
Operating profit	6.34	5.30	119.7%	5.90

Main reasons for differences between actual and target figures	
Operating profit	<p><b>Achieved final-year target (¥5.9 billion) two years ahead of time</b></p> <ul style="list-style-type: none"> <li>• Sales up (+)</li> <li>• Higher profit from newly consolidated Indian subsidiary (+)</li> <li>• Despite improvements, Mexican compound facility struggling on the profit front (-)</li> </ul>
Sales	<ul style="list-style-type: none"> <li>• Sales generally favorable for automotive and other plastics</li> </ul>

Profit drivers	Growth drivers
<ul style="list-style-type: none"> <li>• Plastics for automobiles, OA equipment, and consumer electronics</li> <li>• Film-related products, including manufacturing and processing</li> </ul>	<ul style="list-style-type: none"> <li>• Sales to global customers</li> <li>• Further expansion of overseas business (by region and field)</li> </ul>

## More proactive investment to expand the trading business

(Billions of yen)

	FY03/18 actual	FY03/19 actual	NC2020 period (FY03/18 onward)
Growth investment	3.86	2.91	6.77
Fixed investment	1.59	2.03	3.62
Total	5.45	4.94	10.39

### ■ Major growth investments in FY03/19

#### • Information & Electronics segment:

¥0.41 billion for leased equipment (LCD-related)

¥0.30 billion in investment (OA-related)

#### Plastics segment:

¥0.36 billion for facilities (compound-related)

¥0.20 billion for facilities (inflation-molding-related)

- Outlook for Year 3 of *NC2020*

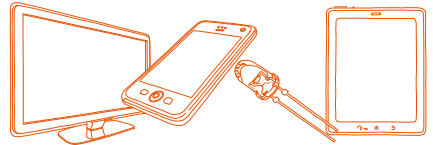
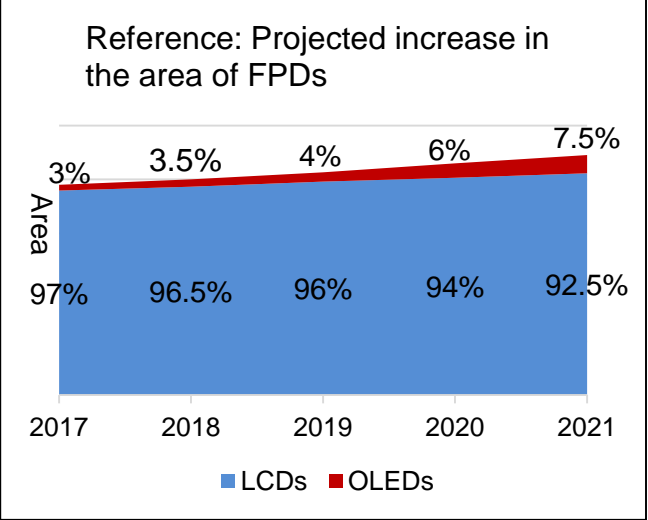
- As TVs continue to grow larger, demand for larger LCD panel areas is projected to continue growing gradually.

Reference: Projected increase in the area of large LCD panels

	2017	2018	2019	2020	2021
YoY increase (%)	5%	3%	3%	2%	2%

Average TV size: 44.5 inches → 45.9 inches

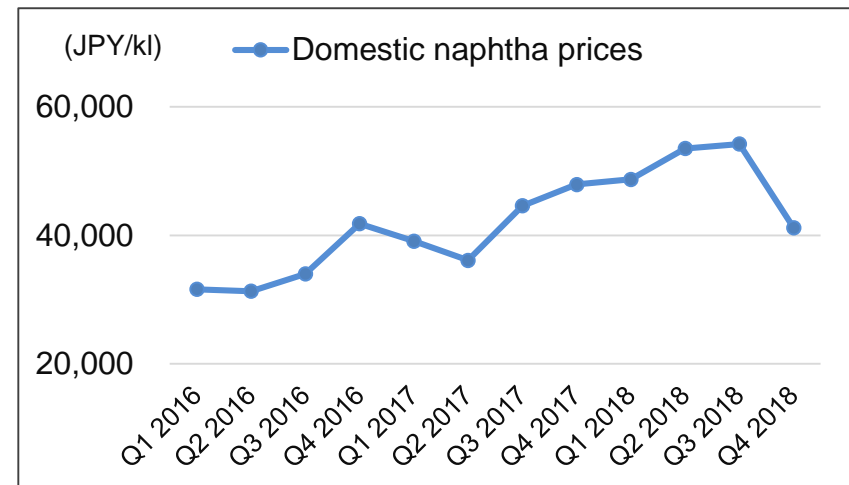
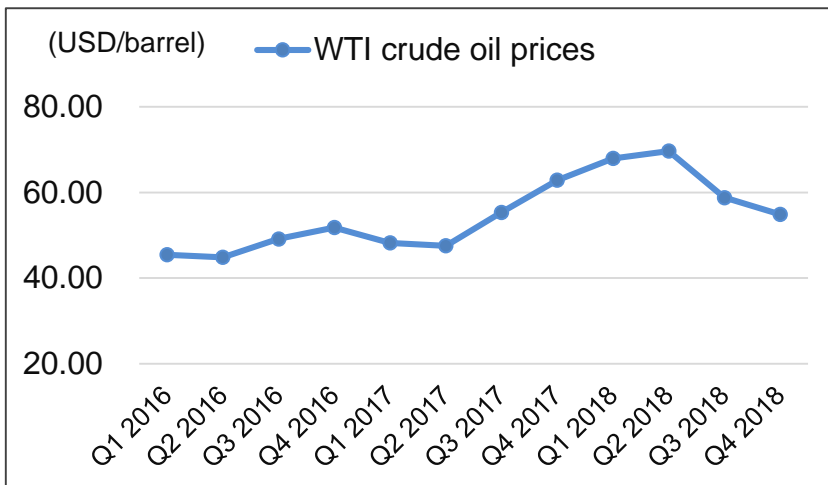
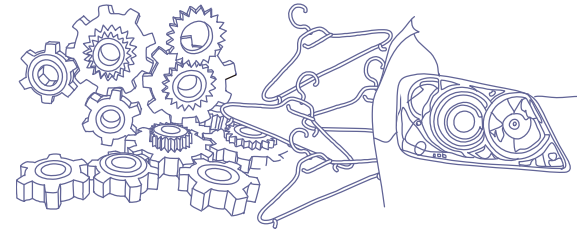
- In the market for small and medium-sized displays, the trend toward organic electroluminescence displays (OLEDs) for high-end smartphones is expected to continue, but this segment accounts for only a limited share of the overall FPD market.



Note: FPD area projections are the total for small/medium-sized and large displays.



- Affected by trade friction between the US and China, customers have begun shifting their factories (assembly plants) from China to Southeast Asia.
- Crude oil prices and domestic naphtha prices, two bellwethers for plastics prices, have been trending downward since late 2018.



# Outlook for Year 3 of *NC2020* (Comparison with Targets)



(Billions of yen)

	FY03/19 actual	FY03/20 forecast (A)	NC2020 target for FY03/20 (B)	Difference (A)-(B)
Net sales	634.7	670.0	700.0	-30.0
Operating profit	14.0	14.5	14.5	0.0
Ordinary profit	14.3	14.5	15.0	-0.5
Profit attributable to owners of parent	12.8	11.0	11.0	0.0
Equity ratio	44.5%	—	—	—
Exchange rate	USD1=JPY110.92	USD1=JPY110.00	USD1=JPY110.00	

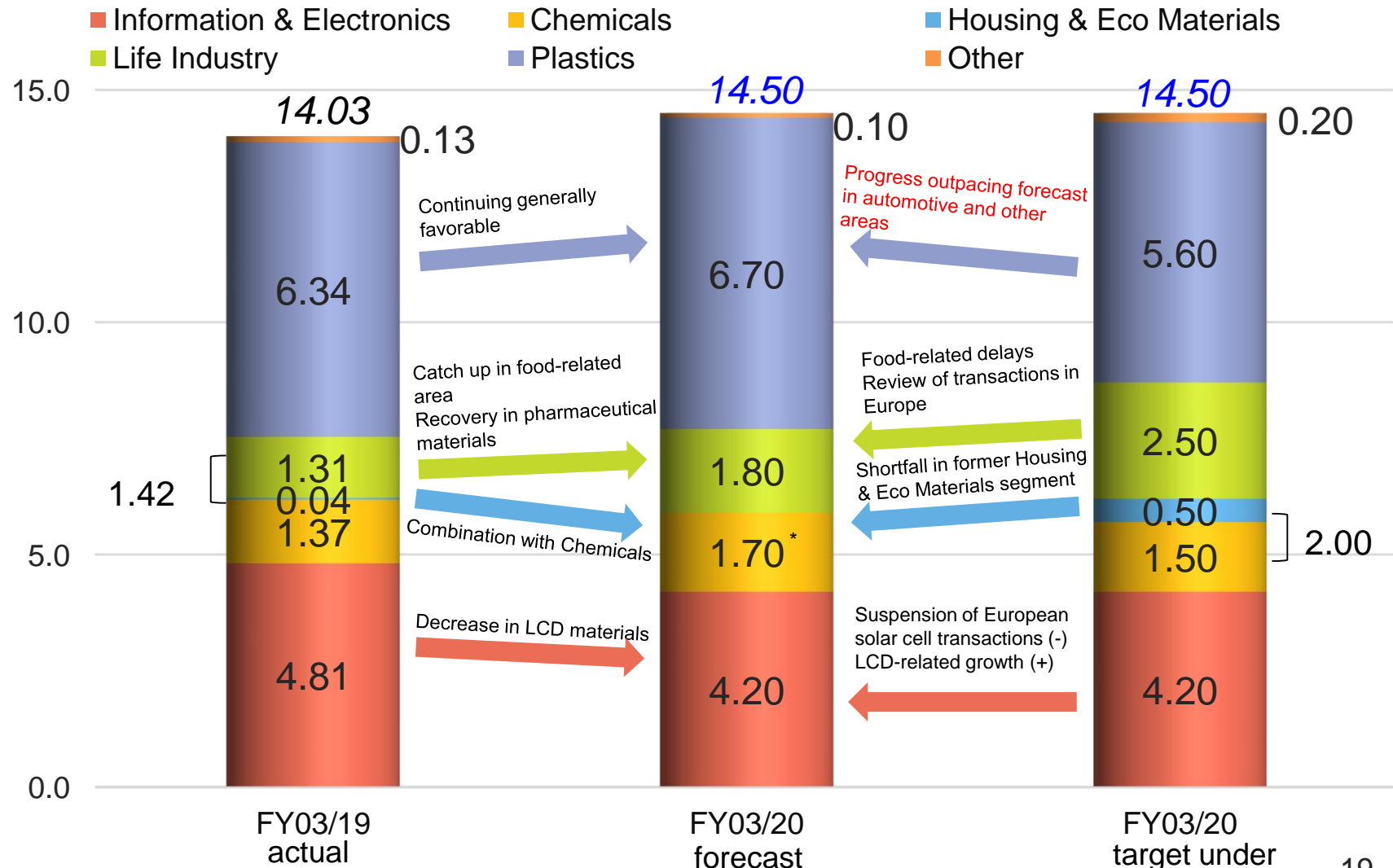
# NC2020 Differences by Segment in Year 3 Outlook and Targets



## Operating profit

We expect progress in the Plastics segment to compensate for delays in the Life Industry and former Housing & Eco Materials segments.

(Billions of yen)

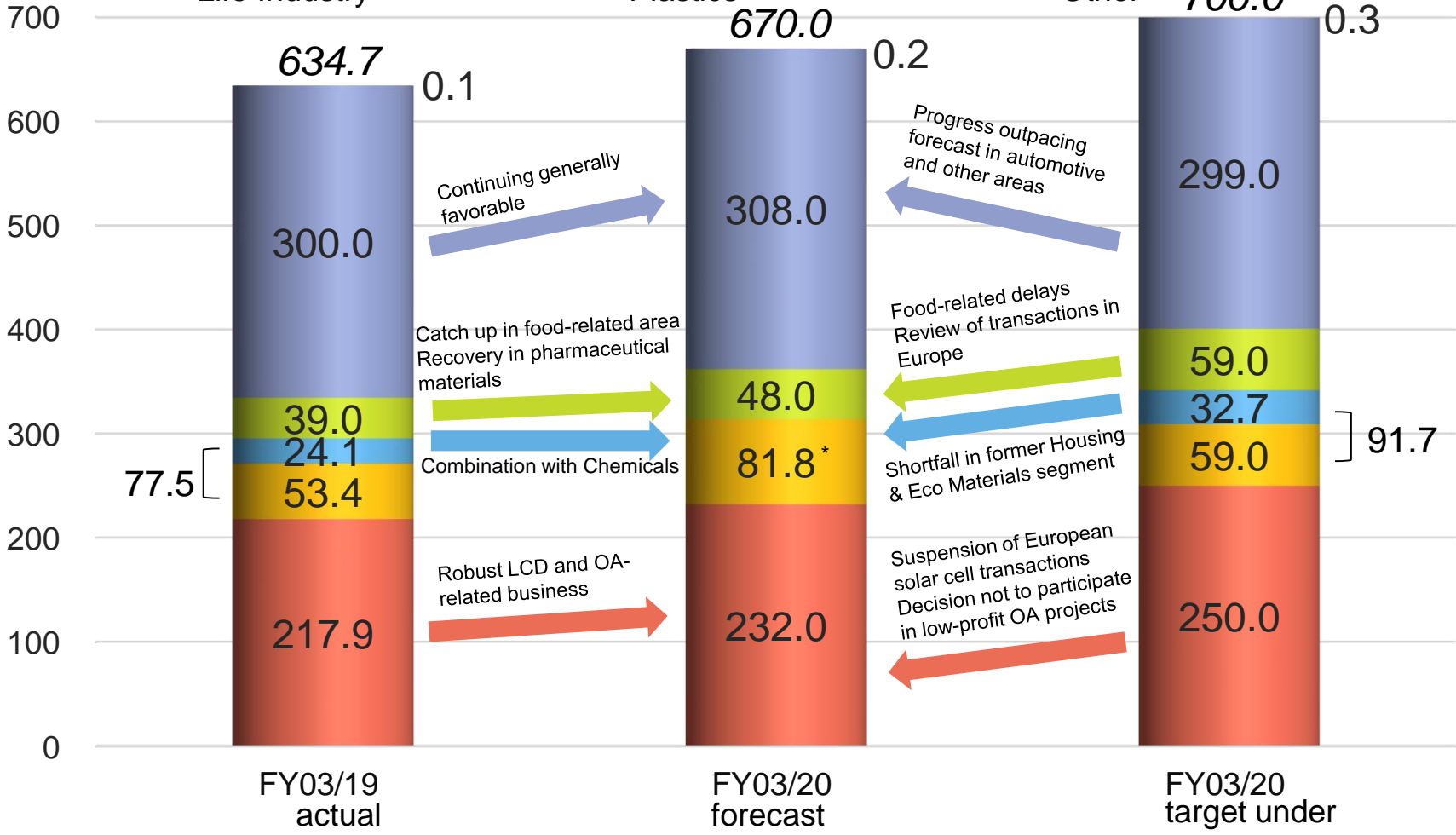


\* In FY03/20, the Housing & Eco Materials segment was combined with the Chemicals segment. In FY03/20, the former Chemicals business accounts for ¥1.55 billion and the former Housing & Eco Materials segment for ¥0.15 billion.

## Net sales

(Billions of yen)

- Information & Electronics
- Chemicals
- Housing & Eco Materials
- Life Industry
- Plastics
- Other



\* In FY03/20, the Housing & Eco Materials segment was combined with the Chemicals segment. In FY03/20, performance in the Chemicals segment comprises ¥56.8 billion from the former Chemicals segment and ¥25.0 billion from the former Housing & Eco Materials segment.

# ■ Returning Profits to Shareholders

## Policy on returning profits to shareholders

We target a total return ratio\* of approx. 30–35%.

Dividends per share:

■ FY03/19 results

Annual dividend: ¥48 (interim: ¥20, year-end: ¥28)

Value of treasury shares acquired: ¥936 million (600,000 shares)

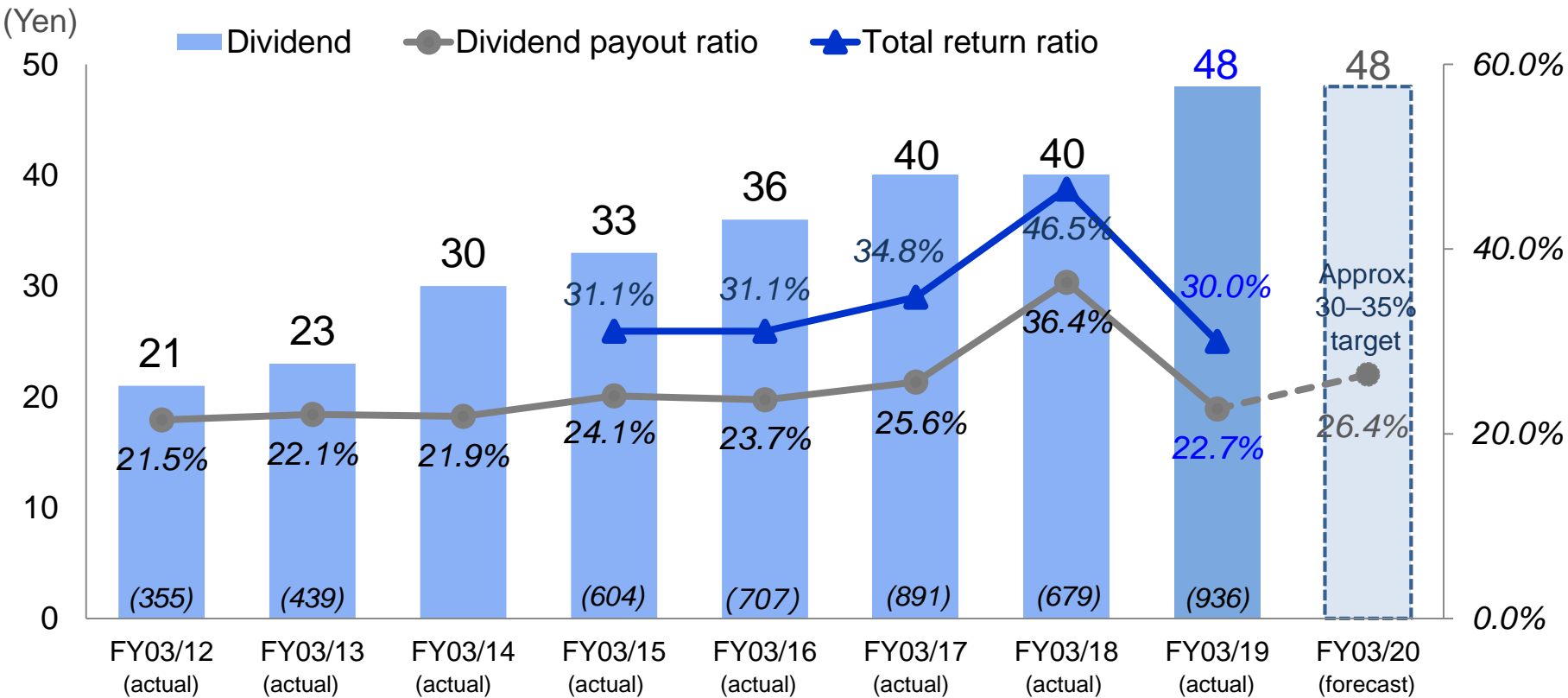
Total return ratio: 30.0% (dividend payout ratio: 22.7%)

■ FY03/20 (forecast)

Annual dividend: ¥48 (interim: ¥20, year-end: ¥28)

\* Total return ratio (%) = (dividend amount + amount of treasury shares acquired) / consolidated net income x 100

## Annual dividends per share and indicators of shareholder return



Note: The figures in parentheses at the bottom of the bar chart show the amount of treasury stock acquired (in millions of yen) during the period.

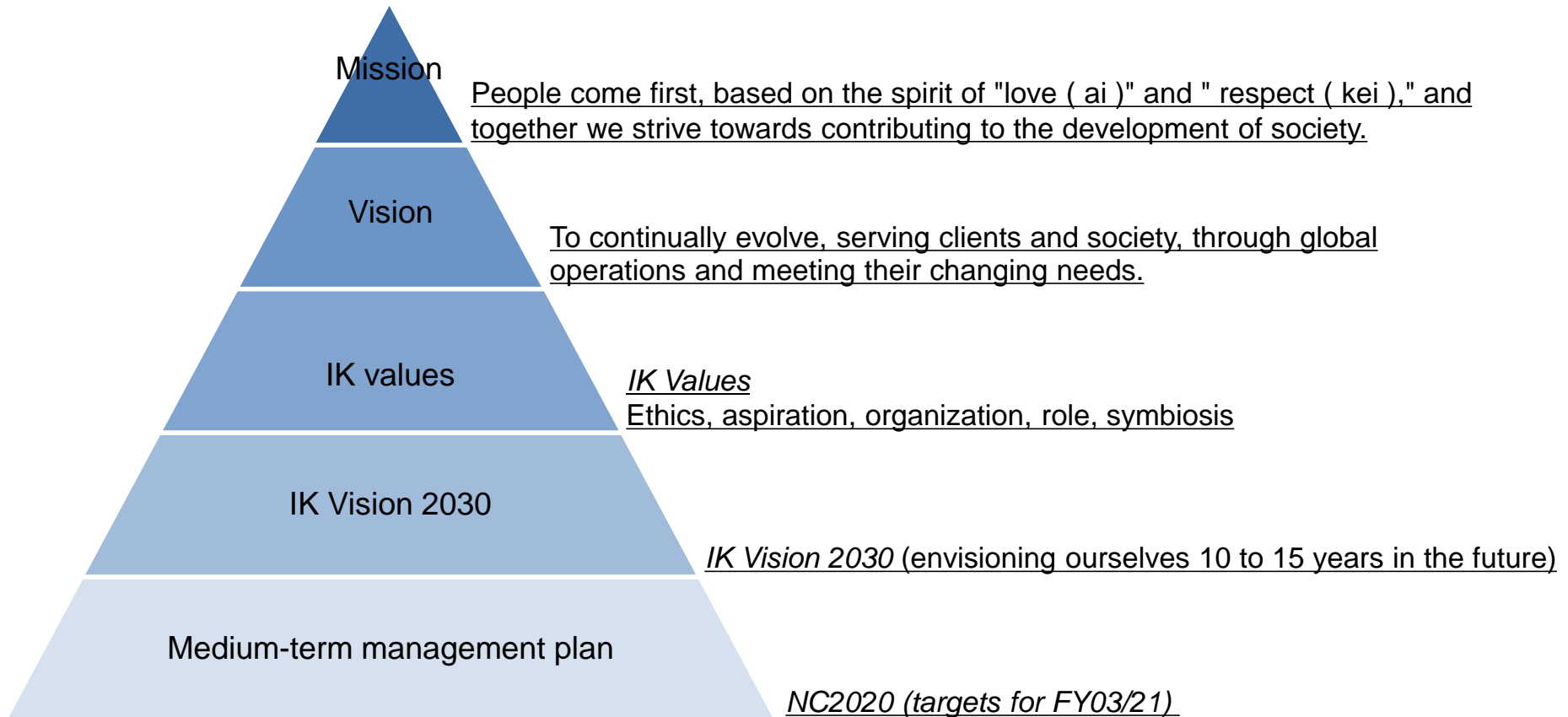
# ■ Reference Materials



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◆ *IK Vision 2030* was drawn up in May 2017, prior to *NC2020*.



◆ Inabata's aspirations for itself in around 10–15 years (2025–2030)

Function: Further enhancing multifaceted capabilities (such as manufacturing, logistics, and finance) in addition to trading

Scale: Reach consolidated net sales of ¥1 trillion at an early stage

Overseas business: 70% or more

Portfolio: At least one-third of business from segments other than Information & Electronics and Plastics

Formulated May 2017

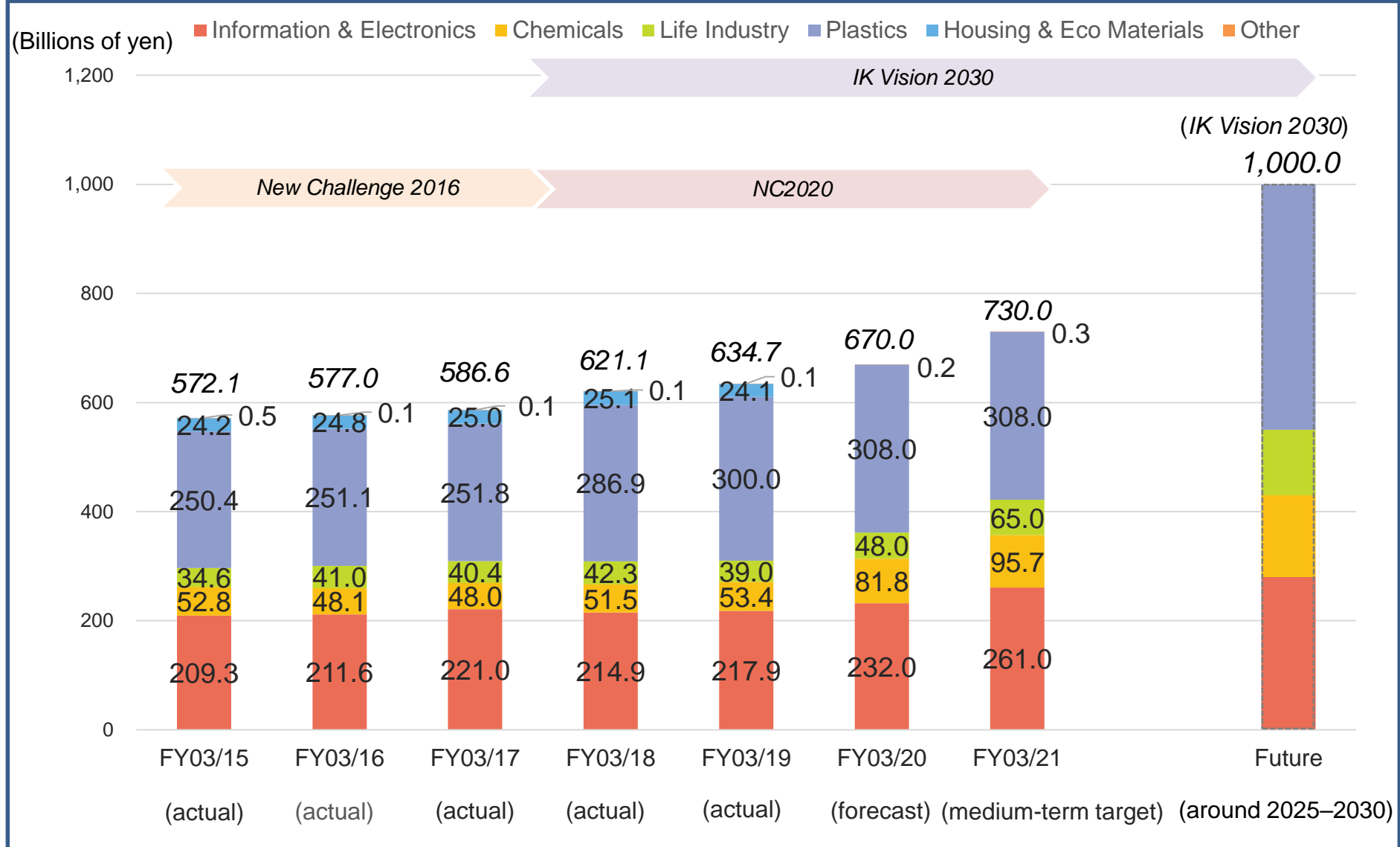
Segment	Operating environment
Information & Electronics	<ul style="list-style-type: none"><li>• The liquid crystal business is poised to increase slightly in the medium term; panel display production continues shifting to China.</li><li>• The photocopier and printer industries are mature, but room for growth exists with respect to industrial applications.</li><li>• In solar power generation, expectations for Japan are low, but growth persists overseas.</li></ul>
Chemicals	<ul style="list-style-type: none"><li>• The existing chemicals market in Japan has changed little, and the market for products handled by Inabata is limited.</li><li>• Foreign chemical manufacturers are tending to have trading companies handle their marketing in Japan.</li></ul>
Life Industry	<ul style="list-style-type: none"><li>• In pharmaceuticals, markets for new drugs and regenerative medicine have been growing at a moderate pace.</li><li>• In household products, the Japanese market is saturated while markets in emerging economies are expanding.</li><li>• In food products, industrialized nations are becoming more health- and safety-conscious, while food consumption is increasing in emerging economies.</li></ul>
Plastics	<ul style="list-style-type: none"><li>• Customers and suppliers are becoming increasingly international.</li><li>• Companies are opting to channel business to trading companies that can operate globally.</li></ul>
Housing & Eco Materials	<ul style="list-style-type: none"><li>• The number of housing starts is expected to keep decreasing.</li><li>• The market for renovations is expanding.</li><li>• Increasingly, major homebuilders and housing equipment manufacturers are entering overseas markets.</li></ul>

Formulated May 2017

Segment	Operating environment
Information & Electronics	<ul style="list-style-type: none"><li>• We will work to maintain steady profits in the liquid display business, which will remain a mainstay business while the medium-term plan is in effect.</li><li>• We will work to expand new businesses, due to expectations of slowing growth in our current mainstay businesses over the long term.</li></ul>
Chemicals	<ul style="list-style-type: none"><li>• We aim to achieve deeper penetration in the automotive parts industry.</li><li>• We will expand the coating business with a focus on the automotive industry.</li><li>• We will enhance initiatives with foreign chemical manufacturers.</li></ul>
Life Industry	<ul style="list-style-type: none"><li>• We will develop promising opportunities in the new drugs and raw materials businesses, and focus on leading-edge medical fields.</li><li>• In household and food products, we will work to increase sales, driven by overseas and other expanding markets.</li><li>• In food products, we will continue expanding into the production and processing businesses.</li></ul>
Plastics	<ul style="list-style-type: none"><li>• We aim to expand sales of plastics, leveraging the plastic compounds business.</li><li>• We will focus on the automotive sector, particularly the North American market.</li></ul>
Housing & Eco Materials	<ul style="list-style-type: none"><li>• We will expand our sales to overseas markets.</li><li>• We will focus on non-housing fields of business.</li></ul>

Formulated May 2017

# (Reference) Sales by Segment under NC2020



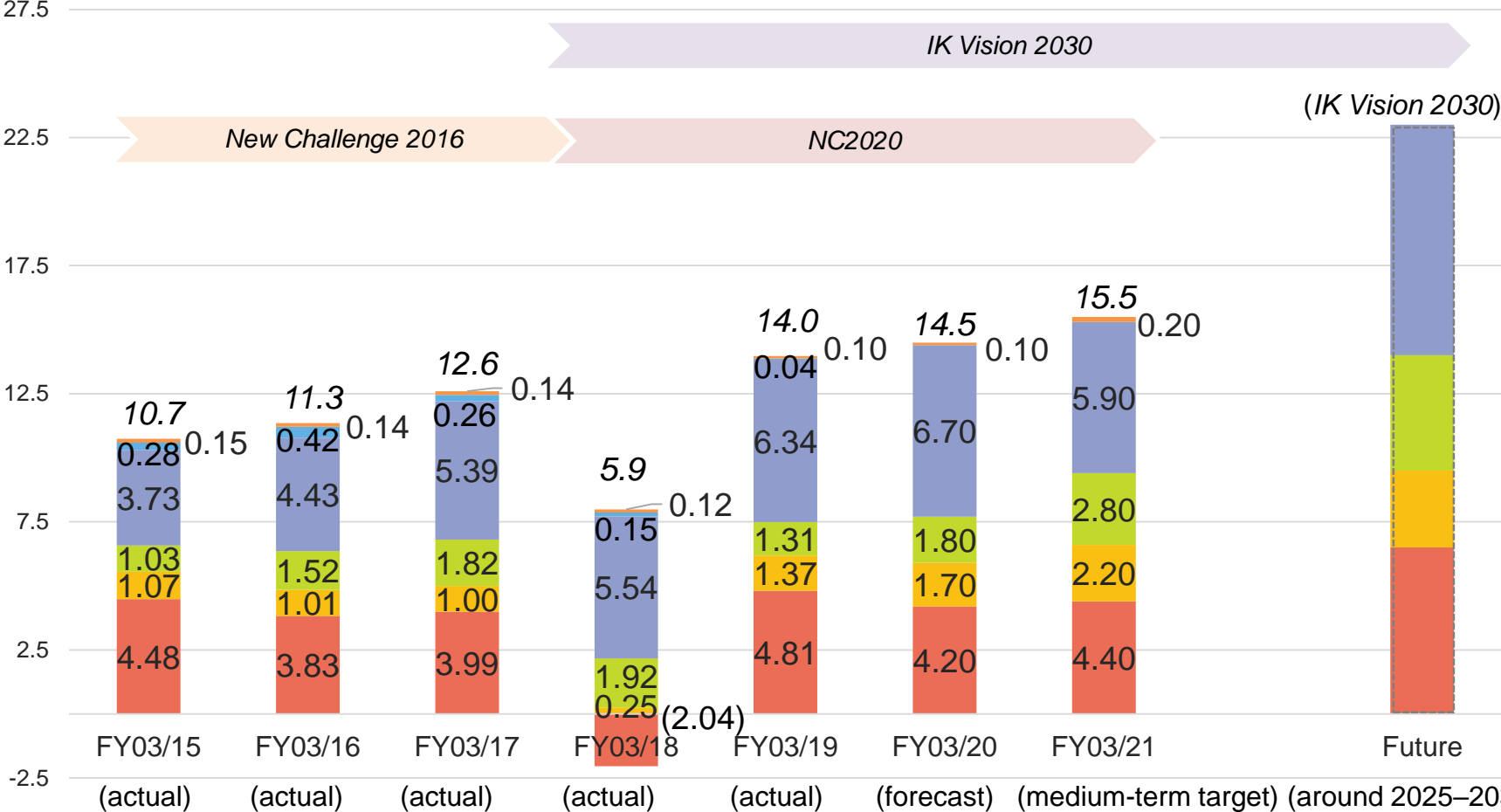
Note: In FY03/20, the Housing & Eco Materials segment was combined with the Chemicals segment.

# (Reference) Operating Profit by Segment under NC2020



(Billions of yen)

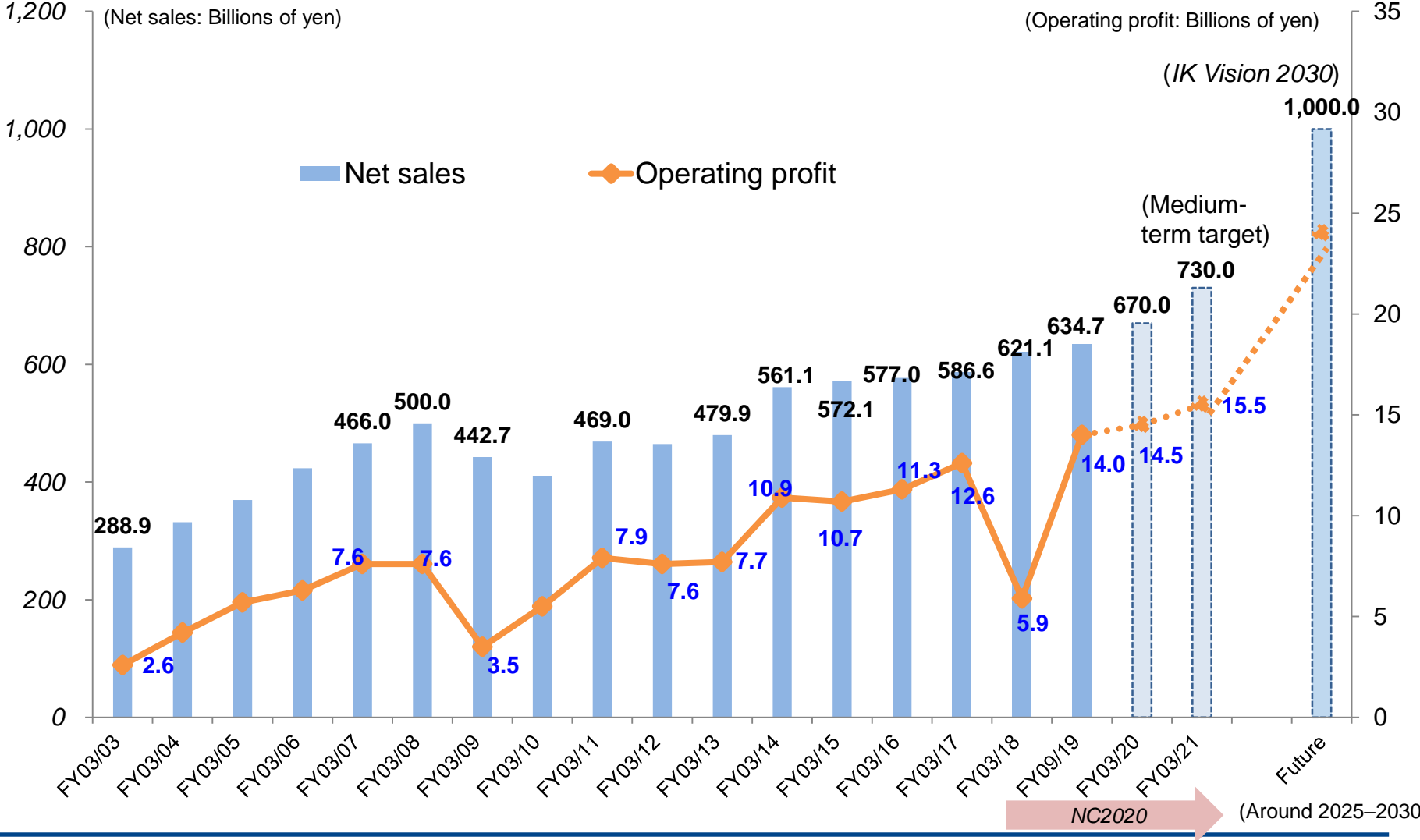
Information & Electronics   Chemicals   Life Industry   Plastics   Housing & Eco Materials   Other



Year	Operating profit margin
FY03/15 (actual)	1.9%
FY03/16 (actual)	2.0%
FY03/17 (actual)	2.2%
FY03/18 (actual)	1.0%
FY03/19 (actual)	2.2%
FY03/20 (forecast)	2.2%
FY03/21 (medium-term target)	2.1%

Note: In FY03/20, the Housing & Eco Materials segment was combined with the Chemicals segment.

# (Reference) Net Sales and Operating Profit



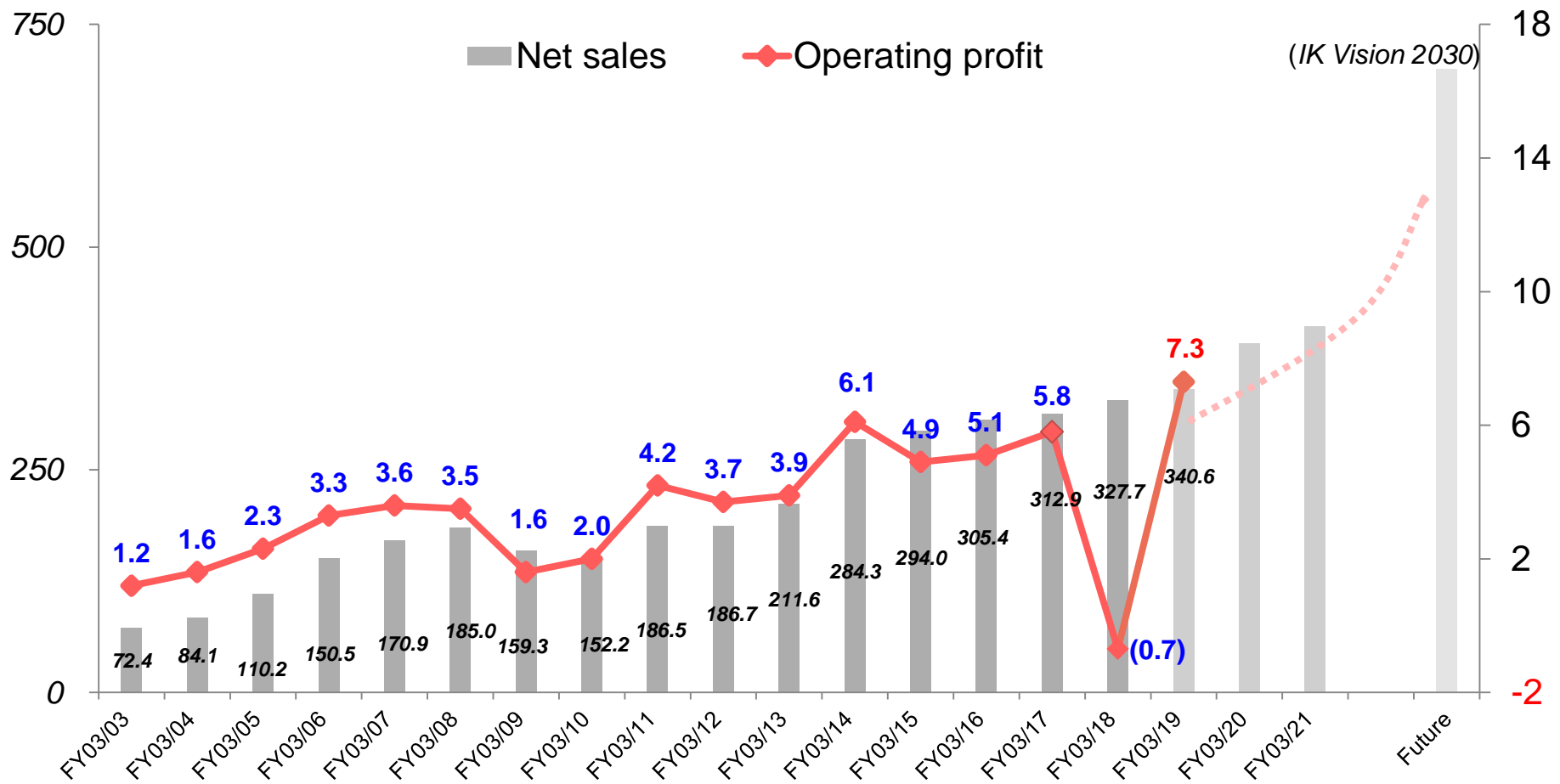


# (Reference) Overseas Sales and Operating Profit



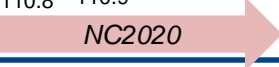
(Net sales: Billions of yen)

(Operating profit: Billions of yen)



(IK Vision 2030)

JPY per USD 119.9 107.1 104.2 118.0 119.1 114.1 91.0 92.1 81.4 77.7 79.8 100.1 109.7 120.1 108.3 110.8 110.9 (Around 2025–2030)



# (Reference) Focus on Markets with Growth Potential and Sectors That Have Yet to Be Developed



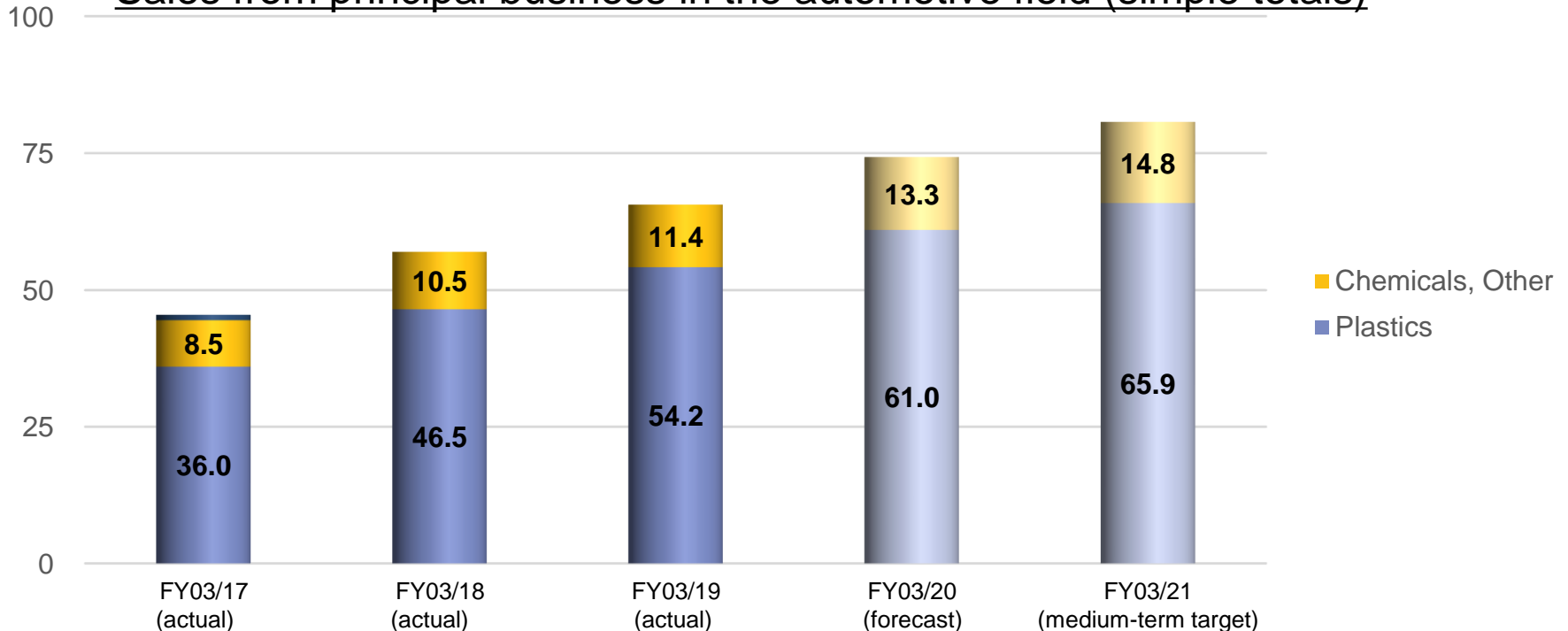
## Principal initiatives in the automotive field

**Plastics:** We are working to increase sales of plastics to global customers, and are also expanding in-country sales. We expect demand in China to begin decelerating in autumn. While sales to Japanese OEM companies is down slightly, our business is favorable.

**Chemicals:** We are expanding sales of parts and paint materials, and are focusing on sales of heat-dissipating materials and parts.

**Information & Electronics:** Potential exists to sell decorative films.

(Billions of yen) **Sales from principal business in the automotive field (simple totals)**



Notes: Results for past fiscal years include certain amounts that have been updated.

Figures from FY03/20 have been adjusted from initial forecasts, taking the most recent conditions into consideration.

# (Reference) Focus on Markets with Growth Potential and Sectors That Have Yet to Be Developed



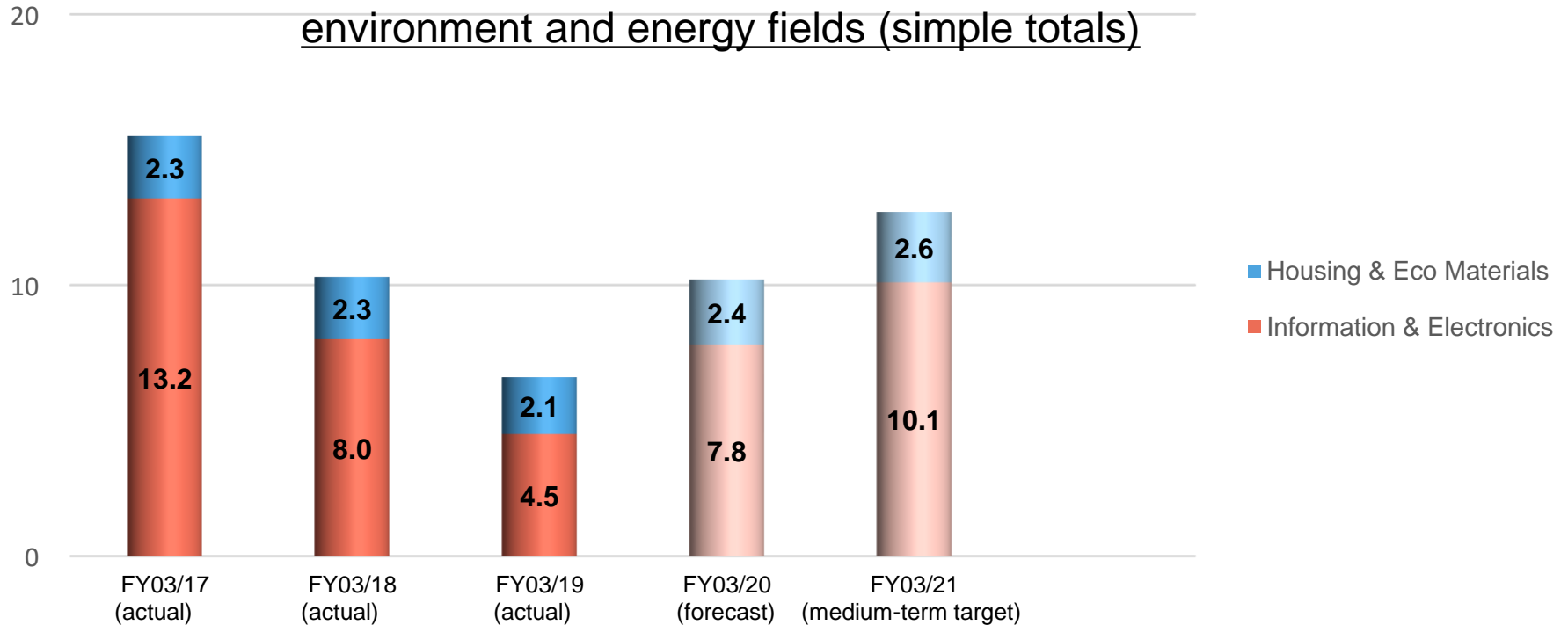
## Principal initiatives in the environment and energy fields

Information & Electronics: Performance in solar cells is down sharply due to the suspension of business at our European subsidiary. Sales of lithium-ion battery materials to manufacturers in China and South Korea are increasing.

Housing & Eco Materials: We will focus on sales of wood chips and particle board.

(Billions of yen)

### Sales from principal business in the environment and energy fields (simple totals)



Notes: Results for past fiscal years include certain amounts that have been updated.

Figures from FY03/20 have been adjusted from initial forecasts, taking the most recent conditions into consideration.

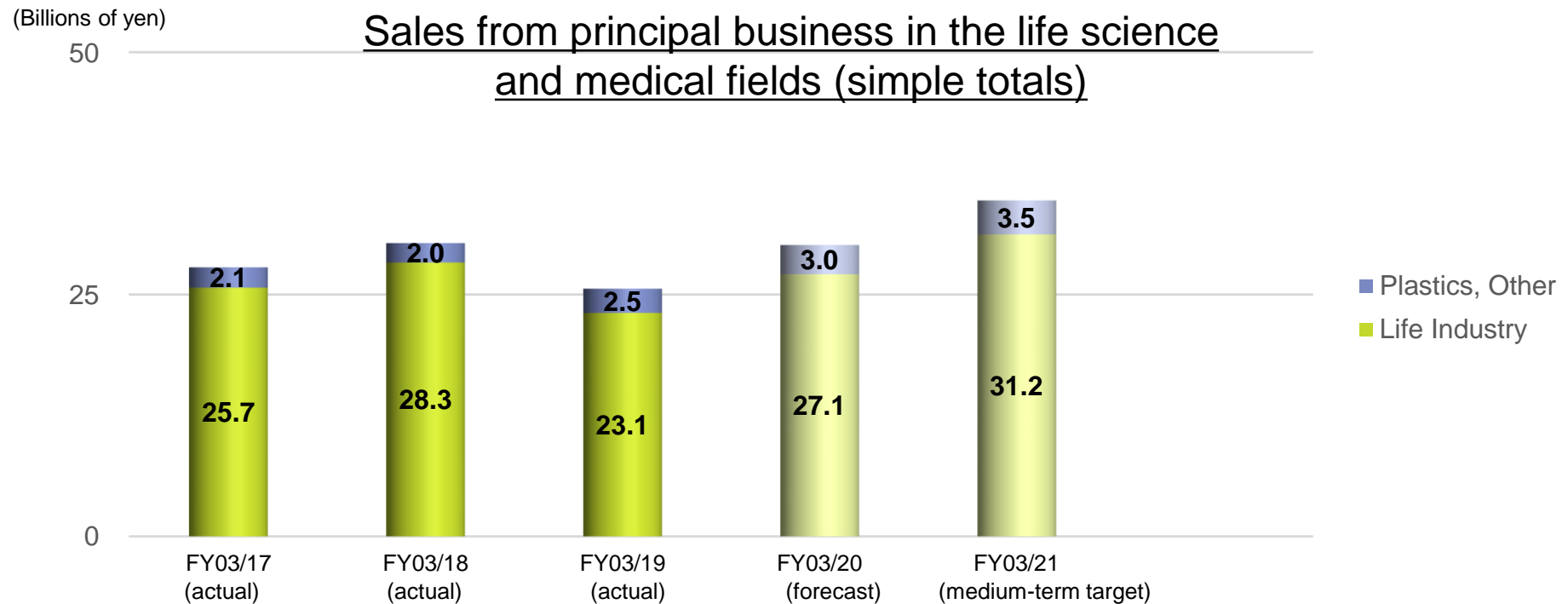
# (Reference) Focus on Markets with Growth Potential and Sectors That Have Yet to Be Developed



## Principal initiatives in the life science and medical fields

**Life Industry:** We are focusing on sales of pharmaceutical and cosmetics ingredients. Sales of antibiotic substances are down. In the field of advanced medicine, we are promoting sales centered on culture media. In household products, we are concentrating on overseas sales of Japanese-made products.

**Plastics:** We aim to sell plastics to medical device manufacturers (for use in syringes and other products).



Notes: Results for past fiscal years include certain amounts that have been updated.

Figures from FY03/20 have been adjusted from initial forecasts, taking the most recent conditions into consideration.

# (Reference) Focus on Markets with Growth Potential and Sectors That Have Yet to Be Developed



## Principal initiatives in the agricultural field

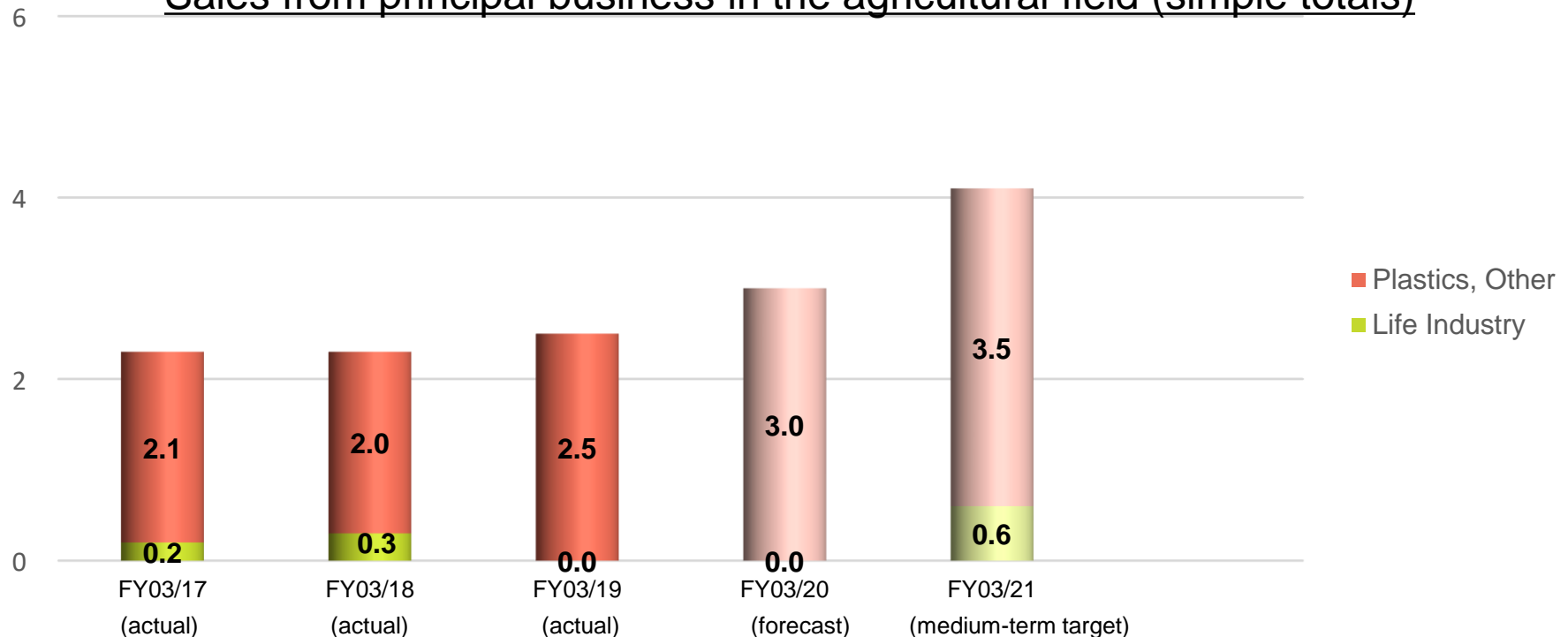
**Life Industry:** We are promoting the crop cultivation business in Hokkaido, centering on blueberries and garlic. We are building processing plants and working to sell processed items.

**Plastics:** We are concentrating on sales of films for agricultural use (for anti-fogging, for example).

**Information & Electronics:** Sales of animal feed (imported grass) are increasing.

(Billions of yen)

### Sales from principal business in the agricultural field (simple totals)



Notes: Results for past fiscal years include certain amounts that have been updated. Figures indicated above exclude sales of refrigerated and frozen products. Figures from FY03/20 have been adjusted from initial forecasts, taking the most recent conditions into consideration.

# (Reference) Further Expansion and Deeper Involvement in Overseas Businesses

Progress at our compounds plant  
(sales to automakers in Mexico)



In FY03/19, operations were suspended at a major customer's factory (water damage). Partly for this reason, sales volume failed to increase.

We anticipate a major increase in sales volume in FY03/20, with the startup of a major project in January 2019.

FY03/18

Sales of 6,100 tonnes

FY03/19

Sales of 6,700 tonnes

**FY03/20**

**Forecast sales of 13,000 tonnes**



Company: IK Plastic Compound Mexico, S.A. de C.V.

Production capacity: 15,000 tonnes/year

Location: Silao, Guanajuato, central Mexico

Commenced operations in November 2013, with mass production starting in September 2014

# (Reference) Further Expansion and Deeper Involvement in Overseas Businesses

Progress at our compounds plant  
(sales to manufacturers of OA equipment in the Philippines)



In FY03/19, sales volume grew sharply thanks to favorable production levels at Japanese manufacturers of OA equipment, our principal customers.

We aim to acquire new business and so expect sales volume to continue growing in FY03/20.

FY03/18  
FY03/19  
**FY03/20**

Sales of 7,200 tonnes  
Sales of 10,200 tonnes  
**Forecast sales of 11,000 tonnes**



Company: IK PLASTIC COMPOUND PHILS. INC.  
Production capacity: 10,800 tonnes/year  
Location: Laguna Province, Philippines  
Commenced business and production in July 2014

## Board of Directors evaluation

Objective: To enhance corporate value by increasing the effectiveness and transparency of the Board of Directors

### **FY03/18**

Conducted third-party evaluation

⇒ In May 2018, disclosed summary of evaluation and measures going forward

### **FY03/19**

Performed a self-evaluation of all directors and Audit & Supervisory Board members using a survey format

⇒ In April 2019, disclosed summary of evaluation and measures going forward

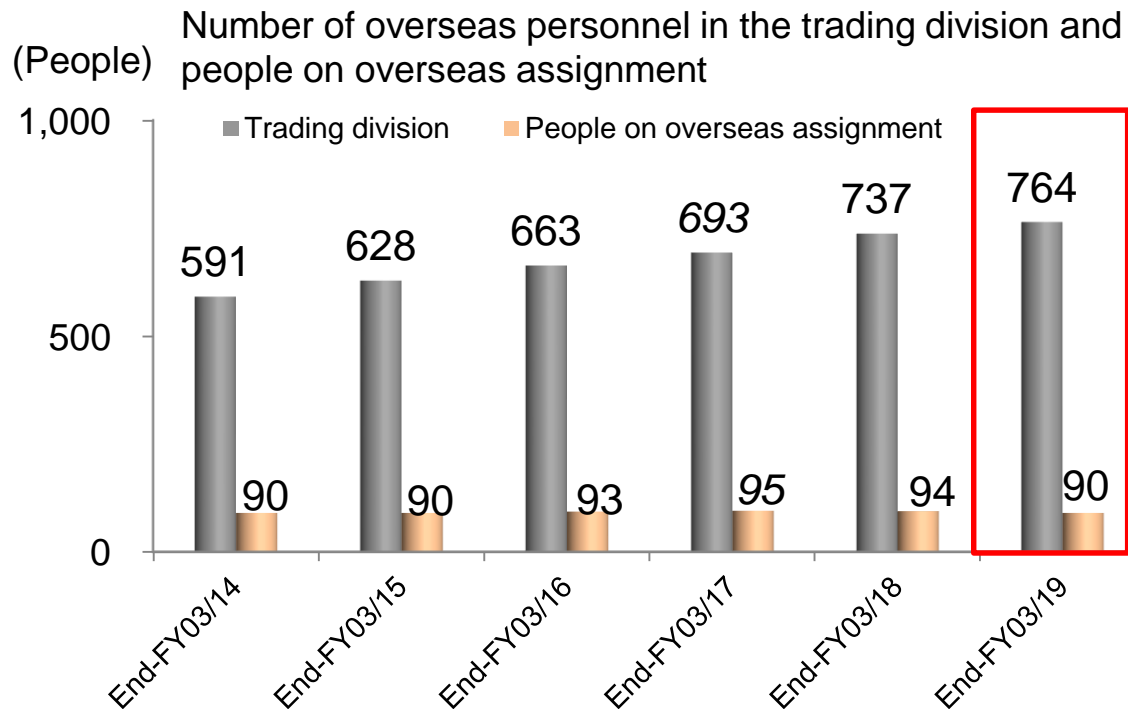
### **FY03/20**

Plan to perform a self-evaluation of all directors and Audit & Supervisory Board members using a survey format



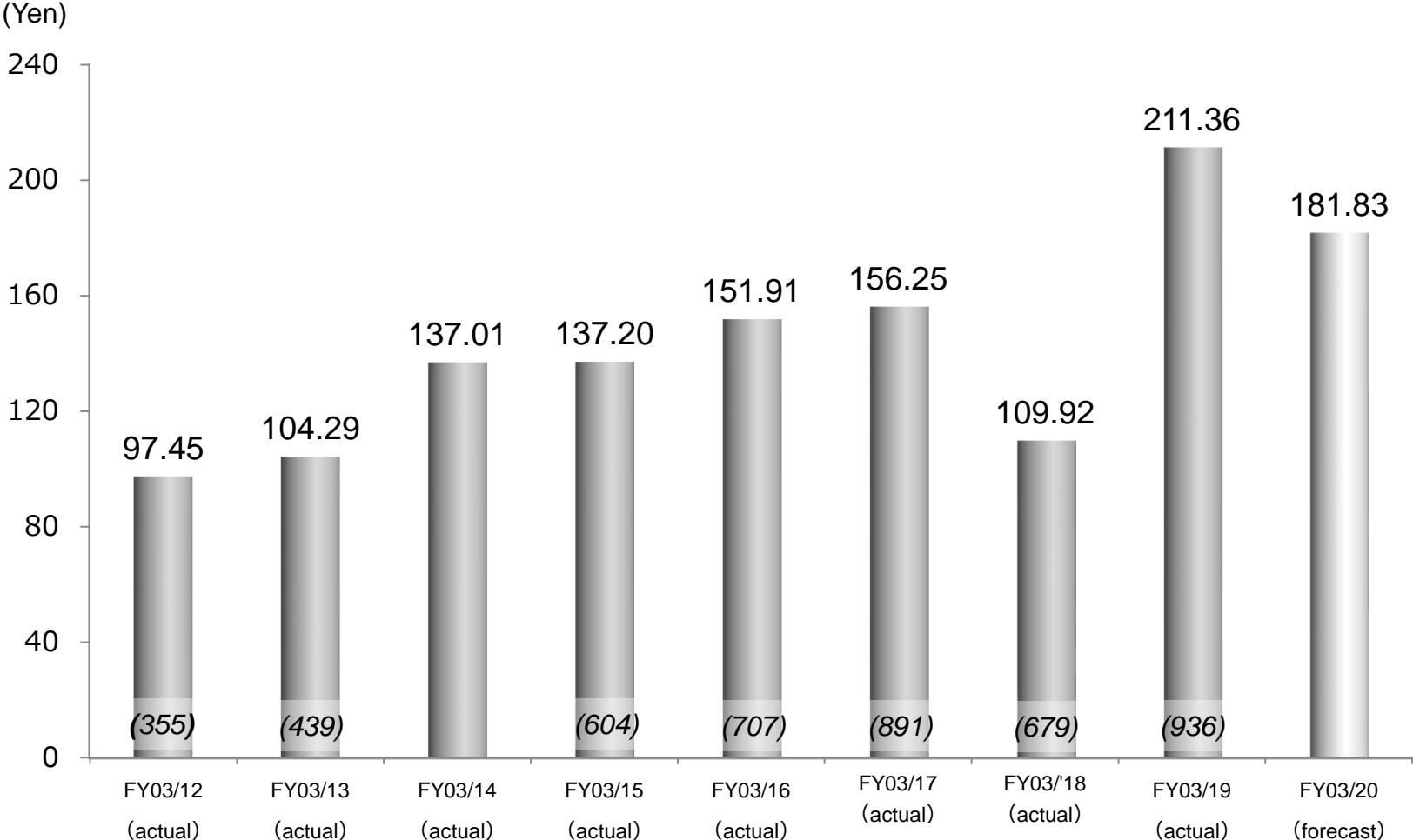
## Expanding human resources and accelerating training efforts to enhance quality

- ✓ We conducted workshops at 31 locations in 13 countries to promote “IK Values.” The workshops were attended by 740 local staff members.
- ✓ We continued to hold the Global Staff Meeting. The meeting was held in Tokyo in May 2019 (attended by 12 local staff members).



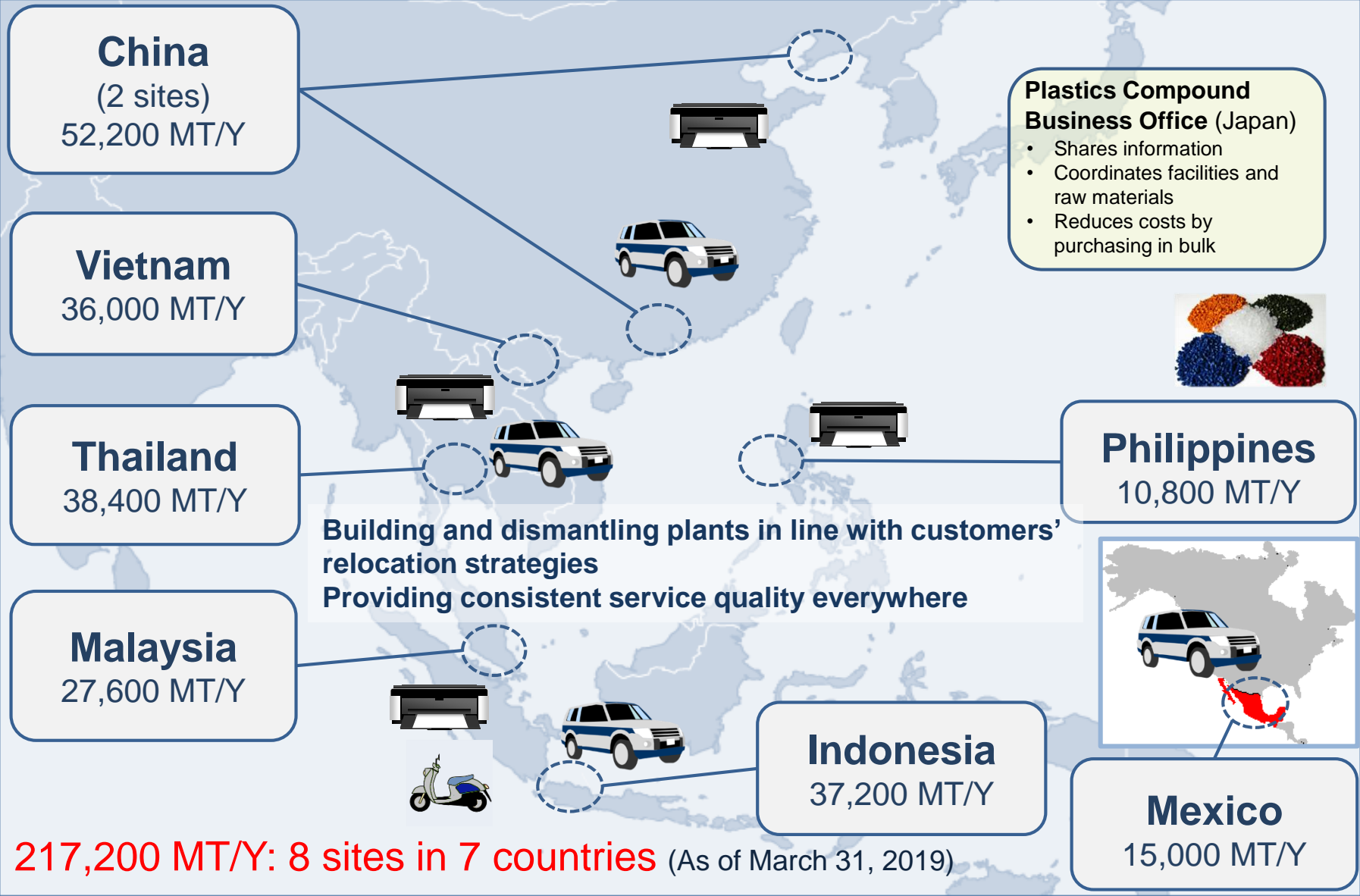
Inabata Philippines employees who attended the workshop

# (Reference) Earnings per Share



Note: Figures in parentheses at the bottom of the bar graph indicate own-share purchases conducted during the year (in millions of yen).

# (Reference) Annual Production Capacity for Plastic Compounds



- Our European subsidiary (IKEG) was found to have made an unauthorized sale of solar cell modules in inventory (to Company X).



- To check the facts of the case and confirm fiscal period closing results, reporting for Q1 of FY03/18 was delayed (announcement of results delayed from August 14, 2017 to September 13, 2017).



- A internal investigative committee, including third-party members, was established. The committee thoroughly clarified the facts, analyzed the source of the problem and submitted a report to Inabata that included recommendations on preventing recurrence.



- Upon receiving the investigation report, we set up a recurrence-prevention team and formulated preventive measures.
- These recurrence prevention measures were resolved by the Board of Directors (TSE timely disclosure: September 28, 2017)

**Promote awareness of recurrence prevention measures throughout the Group**

# (Reference) Relationship with European Subsidiary (Analysis of Results and Measures to Prevent Recurrence)



## ◆ Background of the current issue

- Europe had been growing more slowly than other regions, and was experiencing pressure to quickly expand its business.
- The European subsidiary was established as a trading company for Europe only recently (December 2013), and personnel training and the organizational structure were insufficient.
- As the Company's overseas business was expanding rapidly, we did not have in place an adequate structure for managing all overseas Group companies.

Recurrence prevention measures	
1. Measures related to purchasing and inventory management	1-1 Enhancement of physical stocktaking, book inventories
	1-2 Establishment of decision-making standards for large-scale purchases
2. Measures related to operations management	2-1 Ensuring thorough awareness of operational rules at overseas subsidiaries
	2-2 Thorough training related to purchasing and inventory management, credit management, and operations management
3. Measures related to smooth communication between sales departments and administrative departments	
4. Measures to enhance Group company administrative functions	4-1 Configuration of new information systems
	4-2 Enhancement of the checking function of the Company's administrative division

# (Reference) Relationship with European Subsidiary (Impact on Consolidated Operating Performance)



## ◆ Impact on consolidated operating performance in 1H FY03/18

- Increase in cost of goods sold due to unclear differences in inventories of solar cell modules ¥12 million
- Posting of an allowance for doubtful accounts vis a vis the receivable from the business partner (Company X) in relation to the solar cells Approx. ¥3.1 billion
- Posting of a loss on valuation of investment securities as an extraordinary loss ¥0.25 billion

Note: In Q4 of FY03/18, the Company posted additional allowances, bringing the total allowance for doubtful accounts related to the European subsidiary to ¥6.65 billion (¥5.90 billion in Information & Electronics, ¥0.75 billion in Chemicals).

# (Reference) Company Overview

Name	Inabata & Co., Ltd.
Founded	October 1, 1890
Incorporated	June 10, 1918
Capital stock	¥9,364 million
Representative	Katsutaro Inabata, president and CEO
Head offices	Osaka Head Office (1-15-14 Minami-semba, Chuo-ku, Osaka) Tokyo Head Office (2-8-2 Nihonbashi-honcho, Chuo-ku, Tokyo)
Employees	632 (4,184 on consolidated basis)
Issuable shares	200,000,000
Shares issued and outstanding	63,499,227

Fiscal year	April 1 to March 31
Exchange listing	Tokyo Stock Exchange
Ticker	8098
Trading unit	100 shares
Shareholders	7,506
Major shareholders (top three and percentage ownership)	Sumitomo Chemical Co., Ltd. (22.8%) The Master Trust Bank of Japan, Ltd. (Trust Account) (4.8%) Japan Trustee Services Bank, Ltd. (Trust Account) (4.6%)

The Company owns 2,710,182 shares of treasury stock. This shareholding has not been included in the calculation of the shareholding ratio. However, 100,000 shares of the Company held by Trust & Custody Services Bank, Ltd. (Trust account E) as a trust property under the Board Benefit Trust (BBT) system is excluded from the number of the treasury shares, and hence, is included in the calculation of the ratio.

## □ IR-related inquiries:

IR Department, Financial Management Office

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### ◆Cautionary note regarding forward-looking statements

The data and future predictions contained in this document are forward-looking statements, based on information available and judgments applicable at the time of the document's release. The data and forecasts contained herein may include elements that are subject to change. This document and its contents are no guarantee of future performance.

### ◆Presentation of numerical figures

Figures in this document presented in millions and billions of yen have been rounded down. Consequently, certain discrepancies may exist between individual values and total values, or values showing changes between sets of data.